

### OFFICE OF THE CITY ADMINISTRATOR Contracts and Compliance Division

### Memorandum

TO:

Alexandra Orologas,

Vivian Inman, Compliance Officer

CC:

City Clerk's Office

**Project File** 

FROM:

Paula Peav, Administrative Analyst II

THROUGH:

Debbie Barnes, Contracts and Compliance Director Barner

DATE:

May 5, 2016

Re:

REQUEST FOR PROPOSALS FOR PARKS AND RECREATION

**MANAGEMENT SOFTWARE (RFQ 6008)** 

On 5/5/16, proposals were due by 2:00 PM to the Office of the City Administrator, Contracts and Compliance Division for the above named project. Below are the consultants who submitted a complete proposal by the required deadline to 250 Frank H. Ogawa Plaza, 3<sup>rd</sup> Floor, Suite 3341:

### 1. ACTIVE NETWORK, LLC

Attn: Darko Dejanovic, Chief Executive Officer 717 N. Harwood Street, Suite 2500

Dallas, TX 75201

Main: 888.543.7223, Direct 760.842.6560

darko.dejanovic@activenetwork.com

### 2. PERFECTMIND INC.

Attn: Darin Recchi, Vice President of Sales 110-980 West 1<sup>st</sup> Street

North Vancouver, BC V7P 3N4

Main: 604.256.5285

darin.recchi@perfectmind.com

Attached is the Consultant's Checklist of the Required Proposal Elements and Schedules that were submitted by each consultant. Only Schedules E (Project Consultant Team), and O (Campaign Contribution Limits) were required to be submitted with the proposals. All other schedules are due prior to contract execution. Please follow up with the selected consultant to secure the remainder of the contract Schedules and forms.

One copy of the proposals has been retained in order to conduct a compliance review. Upon completion of the compliance review, a compliance analysis memo will be forwarded to you by the assigned Compliance Officer, Vivian Inman.

Should you have questions, please feel free to contact me at ext. 3190 or ppeav@oaklandnet.com.

Attachment: Consultant's Checklist

### CITY OF OAKLAND CONTRACTS AND COMPLIANCE DIVISION CONSULTANT'S CHECKLIST RFQ 6008

### RFP FOR PARKS AND RECREATION MANAGEMENT SOFTWARE

|  | ACTIVE NE | TWORK, LLC    | PERFECT       | MIND INC.                              |
|--|-----------|---------------|---------------|--|
| Description Required Proposal Elements and Format  | Submitted | Not Submitted | Submitted     | Not Submitted                          |
| Submitted 8 copies & CD  | V         |               |               | V                                      |
| Required Credentials/License (N/A)   | X<br>N/A  | <u> </u>      | NIA           | X                                      |
| Transmittal Letter   | X         |               | NA<br>X       |  |
| Executive Summary  | X         |               | <u>X</u><br>X |  |
| Project Team   | X         |               | X<br>X        |  |
| Project Personnel  | X         |               | X             |  |
| Relevant Experience  | X         |               | <u>X</u>      |  |
| References   | X         |               | X<br>X        |  |
| Project Approach/Plan  | X         |               | X             | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \  |
| Responses to Requirements  | X         |               | X             |  |
| Service & Support  | X         |               | X             |  |
| Cost Proposal/Billing Rates  | X         |               | X             |  |
| Exceptions to Specifications   | X         |               | X             |  |
| Agreements and Warranties  | Х         |               | X             |  |
| Signed Statement from CEO regarding Software License and Maintenance Professional Service Agreeement | X         |               | X             |  |
| *Required Forms and Schedules due with Proposal  |           |               |               |  |
| Addendum No. 1 dated April 12, 2016  |           | · X           | X             |  |
| Addendum No. 2 dated April 14, 2016  |           | X             | X             |  |
| Addendum No. 3 dated April 28, 2016  |           | X             | X             |  |
| Schedule E - Project Consultant Team Listing   | X         | <u> </u>      | X             |  |
| Schedule O - Contractor Acknoledgement of City of  |           |               |               |  |
| Oakland Campaign Contribution Limits   | X         |               | X             |  |
|  | 100       |               |               | 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |
| Requested Contract Changes (Yes or No)   | YES       |               | YES           |  |

Prepared by: Paula Peav

Date: 5/5/16

### **Notes:**

The only Schedules that were required at the time of Submittal are Schedule E and Schedule O.

<sup>\*</sup>Active Network LLC did not submit signed addenda

<sup>\*</sup>Perfectmind Inc submitted 8 copiesof the proposal but did not submit an electronic proposal on CD



### INTER OFFICE MEMORANDUM

**TO:** Alexander Orologas

FROM: Deborah Barnes, Director

Contracts and Compliance

**SUBJECT: Compliance Analysis** 

**DATE:** May 17, 2016

RFP for Parks and Recreation Management Software

City Administrator's Office, Contracts and Compliance Unit conducted compliance reviews for two (2) proposals in response to the above referenced project. An availability analysis was performed, based on the results the City's Local and Small Local Business Enterprise Prgram (L/SLBE) was waived. Below is the review for the firm's compliance with the Equal Benefits Ordinance (EBO).

| Non-Compliant to EBO P              | olicies                   |                    | Prop | osed Particip | ation  |                                 |  | redits and<br>ounts                         | orce                                   | Υ/N            |
|-------------------------------------|---------------------------|--------------------|------|---------------|--------|---------------------------------|--|---|--|----------------|
| Company Name<br>Non-Certified Firms | Original<br>Bid<br>Amount | Total LBE/<br>SLBE | LBE  | SLBE          | *VSLBE | Total Credited<br>participation | L/SLBE Participation Preference Points | Years in<br>Oakland<br>Preference<br>Points | Oakland Workforce<br>Preference Points | EBO Compliant? |
| Active Network, LLC                 | NA                        | 0%                 | 0%   | 0%%           | 0%     | 0%                              | NA                                     | NA  | NA                                     | Y              |
| PerfectMind, Inc.                   | NA                        | 0%                 | 0%   | 0%%           | 0%     | 0%                              | NA                                     | NA  | NA                                     | Y              |

<u>Comments:</u> An availability analysis was performed for this project. Based on the results the City's Local and Small Local Business Enterprise Program was waived. Neither one of the above firms is EBO compliant.

Should you have questions or need additional information, please contact Vivian Inman, Contract Compliance Officer at ext. 6261.



### **Compliance Division**

| RE:   | RFP for Parks and Recr  | eation Manageme                                     | nt Software          |   |
|---|---|---|----------------------|---|
| e<br>Open state og state i State i State St<br>Open state Sta |   | edsamatak muhi 1480 da                              |                      |   |
| CONSULTAN   | NT/CONTRACTOR:  | Active Network                                      |                      |   |
|   | Engineer's Estimate:<br>NA  | Contractors'  | Bid Amount<br>NA     | Over/Under Engineer's<br>Estimate<br>NA |
|   | Bid discounted amo<br>N/A   | ount:   | Preference Point     | ts:                                     |
|   | 1. Did the 50% local/sma  | Il local requirement                                | apply:               | NO                                      |
|   |   | et the 50% requiren<br>a) % of LBE<br>participation | nent<br><u>0.00%</u> | NA<br><u>6</u>                          |
|   |   | b) % of SLBE<br>participation                       | 0.00%                | <u>6</u>                                |
|   |   | c) % of VSLBE<br>participation                      | 0.00%                | <b>%</b>                                |
|   | 3. Did the contractor rece  | ive bid discount/pre                                | eference points?     | NA                                      |
|   | (If yes, list th  | e points received)                                  | -                    |   |
|   | 4. Additional Comments. An availability analysis results the City's L/SLB |   |                      | ased on the                             |
|   | 5. Date evaluation compl  | eted and returned t                                 | o Contract Admin.    | ./Initiating Dept.                      |
|   |   | 5/  | 17/2016<br>Date      |   |
| Reviewing Officer:  | Vuatoni   | nar   | Date                 | <u>9:</u> 5/17/2016                     |
| Approved By:  | Shelley Da  | renobus   | <u>Date</u>          | e: 5/17/2016                            |



### **Compliance Division**

| RE:                             | RFP for Parks and Rec   | reation Manageme                                    | nt Software          |                 |  |
|---------------------------------|---|---|----------------------|-----------------|--|
| <b>X</b> in the order published |   |   |                      | 11              | All the state of t |
| CONSULTAN                       | NT/CONTRACTOR:  | PerfectMind, Inc                                    |                      |                 |  |
|                                 | Engineer's Estimate:<br>NA  | Contracto   | ers' Bid Amour<br>NA | <u>ıt</u>       | Over/Under Engineer's Estimate NA  |
| Biological Charles              | Bid discounted<br>N/A   | amount:   | Preference F<br>NA   | Points:         | LOSES PORMOS ON ENVIOLENCIA DE CONTRA  |
|                                 | 1. Did the 50% local/sm   | all local requiremen                                | t apply:             |                 | NO   |
|                                 | 2. Did the contractor m   | eet the 50% require<br>a) % of LBE<br>participation | ment                 | 0.00%           | NA   |
|                                 |   | b) % of SLBE participation                          |                      | 0.00%           |  |
|                                 |   | c) % of VSLBE participation                         |                      | 0.00%           |  |
|                                 | 3. Did the contractor red   | ceive bid discount/pr                               | eference points      | ?               | NA   |
|                                 | (If yes, list   | the points received                                 | ) _                  |                 |  |
|                                 | 4. Additional Comments An availability analysi City's L/SLBE requires | s was performed fo                                  |                      | Based on t      | he results the   |
|                                 | 5. Date evaluation com  | pleted and returned                                 | to Contract Adr      | nin./Initiating | Dept.  |
|                                 |   |   | 5/17/2016<br>Date    |                 |  |
| Reviewing Officer:              | Vivai A   | man   | <u>~</u>             | Date:           | 5/17/2016  |
| Approved By:                    | Shellow Oar   | ensturg   | <del>-</del>         | Date:           | 5/17/2016  |
|                                 |   | <b>,</b>  |                      |                 |  |

## LBE/SLBE Participation PerfectMind, Inc.

| •  |  |  |                         |                   |   |   |                                |             |   |                   |       |
|--|--|--|-------------------------|-------------------|---|---|--------------------------------|-------------|---|-------------------|-------|
| Project Name:  | Project Name: RFP for Parks and Recreation Management Software   | ion Manage   | ment Sc                 | oftware           |   |   |                                |             |   |                   |       |
| Project No.:   | NA   | Engineer's Estimate                                  | stimate                 |                   |   | Under/Over F                                      | Under/Over Engineers Estimate: | mate:       |   |                   |       |
| Discipline   | Prime & Subs   | Location   | Cert.                   | TBE               | SLBE  | VSLBE   | Total                          | Total       | For   | For Tracking Only | Only  |
|  |  |  | Status                  |                   |   |   | LBE/SLBE %                     | Percentages | Ethn.   | MBE               | WBE   |
| PRIME  | PerfectMind, Inc.  | North<br>Vancouver                                   | - Bn                    |                   |   |   |                                | 100.00%     | N<br>L  |                   |       |
|  |  |  |                         |                   |   |   |                                |             |   |                   |       |
|  |  |  | <del>\$ , • • • •</del> |                   |   |   |                                |             |   |                   |       |
|  |  |  |                         |                   |   |   |                                |             |   |                   |       |
|  |  |  |                         |                   |   |   |                                |             |   |                   |       |
|  |  |  |                         |                   |   |   |                                |             |   |                   |       |
|  |  |  |                         |                   |   | ······································            |                                |             |   |                   |       |
|  |  |  |                         |                   |   |   |                                |             |   |                   |       |
|  | Project Totals   | <b>Fotals</b>  |                         | 0.00%             | 0.00%   | 0.00%   | 0.00%                          | 100.00%     |   | 0.00%             | 0.00% |
| Requirements:<br>The 50% requirement can be<br>The SLBE requirement is wai<br>VSLBE's participation is dou | Requirements: The 50% requirement can be satisfied by a combination of 25% LBE and 25%. The SLBE requirement is waived for Oakland certified prime consultants. An VSLBE's participation is double counted toward meeting the requirement. | 6 LBE and 25% SLBE.<br>prsultants. An<br>equirement. | , SLBE.                 | LBE 25%<br>OR 50% | SLBE 25%  | VSLBE   | TOTAL<br>LBE/SLBE<br>50%       | TOTAL       | Ethnicity AA = African American A = Asian C = Caucasian               | American          |       |
| Legend   | LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise      | s<br>1 Small Local Bur<br>rrprise<br>sss Enterprise  | sinesses                |                   | UB = Uncertified Business<br>CB = Certified Business<br>MBE = Minority Business Enterprise<br>WBE = Women Business Enterprise | siness<br>1ess<br>Business Ente<br>3usiness Enter | prise                          |             | H = Hispanic<br>NA = Native American<br>O = Cüther<br>NL = Not Listed | American<br>ed    |       |



### INTER OFFICE MEMORANDUM

TO: Alexander Orologas

FROM: Deborah Barnes, Director

Contracts and Compliance

**SUBJECT: Compliance Analysis** 

**DATE:** May 24, 2016 (revised)

RFP for Parks and Recreation Management Software

City Administrator's Office, Contracts and Compliance Unit conducted compliance reviews for two (2) proposals in response to the above referenced project. An availability analysis was performed, based on the results the City's Local and Small Local Business Enterprise Prgram (L/SLBE) was waived. Below is the review for the firm's compliance with the Equal Benefits Ordinance (EBO).

| Non-Compliant to EBO P              | olicies                   |                    | Prop | osed Particip | ation  |                                 |  | redits and '<br>ounts                       | orce                                   | N/X            |
|-------------------------------------|---------------------------|--------------------|------|---------------|--------|---------------------------------|--|---|--|----------------|
| Company Name<br>Non-Certified Firms | Original<br>Bid<br>Amount | Total LBE/<br>SLBE | LBE  | SLBE          | *VSLBE | Total Credited<br>participation | L/SLBE Participation Preference Points | Years in<br>Oakland<br>Preference<br>Points | Oakland Workforce<br>Preference Points | EBO Compliant? |
| Active Network, LLC                 | NA                        | 0%                 | 0%   | 0%%           | 0%     | 0%                              | NA                                     | NA  | NA                                     | N              |
| PerfectMind, Inc.                   | NA                        | 0%                 | 0%   | 0%%           | 0%     | 0%                              | NA                                     | NA  | NA                                     | N              |

<u>Comments:</u> An availability analysis was performed for this project. Based on the results the City's Local and Small Local Business Enterprise Program was waived. Neither one of the above firms is EBO compliant. They will have to come into compliance prior to full contract execution.

Should you have questions or need additional information, please contact Vivian Inman, Contract Compliance Officer at ext. 6261.



### **Compliance Division**

| RE:                     | RFP for Parks and Recr   | eation Manageme                                    | ent Softwar      | 9                     |   |                                    |
|-------------------------|--|--|------------------|-----------------------|---|------------------------------------|
| (1) DERMARK             | e e emerce and repaired and a  | taria lama (C.E., 1965).                           | SMAZULUŞ 14      | riversion agent saver |   | States and States States and Admit |
| CONSULTAN               | T/CONTRACTOR:  | Active Network                                     |                  |                       |   |                                    |
|                         | Engineer's Estimate:<br>NA   | Contractors  | ' Bid Amou<br>NA | <b>nt</b>             | Over/Unde<br>Estimate                     | e <u>r Engineer's</u><br>NA        |
| , and the second second | Bid discounted amo<br>N/A  | ount:  | Preferenc<br>NA  | e Points:             | V 4 ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( |                                    |
|                         | 1. Did the 50% local/sma   | ill local requiremen                               | t apply:         | -                     | NO  |                                    |
|                         | 2. Did the contractor me   | et the 50% require<br>a) % of LBE<br>participation | ment             | 0.00%                 | NA  |                                    |
|                         | A.   | b) % of SLBE participation                         |                  | 0.00%                 |   |                                    |
|                         |  | c) % of VSLBE participation                        |                  | 0.00%                 | ٠.  |                                    |
|                         | 3. Did the contractor rece   | eive bid discount/p                                | reference po     | oints?                | NA  |                                    |
|                         | (If yes, list th   | ne points received)                                |                  |                       |   |                                    |
|                         | 4. Additional Comments.  An availability analysis results the City's L/SLE | was performed for                                  |                  |                       | on the                                    |                                    |
|                         |  |  |                  |                       |   |                                    |
|                         | 5. Date evaluation comp  | leted and returned                                 | to Contract      | Admin./Initi          | ating Dept.                               |                                    |
|                         |  |  | /17/2016<br>Date | ·                     |   |                                    |
| Reviewing Officer:      | Vigatori   | nar  |                  | Date:                 | 5/17/201                                  | 16                                 |
| Approved By:            | Shelley Do   | nenobus  | <u> </u>         | Date:                 | 5/17/20                                   | 16                                 |

### LBE/SLBE Participation Active Network

| Project Name:  | Project Name: RFP for Parks and Recreation Management Software  | ation Manag   | ement S                               | oftware           |   |   |                                |                      |   |  |  |
|--|---|---|---------------------------------------|-------------------|---|---|--------------------------------|----------------------|---|--|--|
| Project No.:   | AN  |   |                                       |                   |   |   | Under/Over Engineers Estimate: | eers Estimate:       |   |  |  |
| Discipline   | Prime & Subs  | Location  | Cert.<br>Status                       | . LBE             | SLBE  | VSLBE   | Total<br>LBE/SLBE %            | Total<br>Percentages | For<br>Ethn.  | For Tracking Only<br>hn.   MBE   WBE                                 | Only   |
| PRIME  | Active Network  | Dallas  | nB                                    |                   |   | ,   |                                | 100.00%              | 귈   |  |  |
|  |   |   | -                                     |                   |   |   | -                              |                      |   |  |  |
|  |   |   | · · · · · · · · · · · · · · · · · · · |                   |   |   | ·                              |                      |   |  |  |
|  | Project Tota  | Totals  |                                       | %00.0             | %00:0   | %00.0   | %00.0                          | 100.00%              |   | %00.0  | 0.00%  |
| Requirements:<br>The 50% requirement can be<br>SLBE. The SLBE requiremen<br>VSLBE's participation is dou | Requirements: The 50% requirement can be satisifed by a combination of 25% LBE and 25% SLBE. The SLBE requirement is waived for Oakland certified prime consultants. An VSLBE's participation is double counted toward meeting the requirement. | 25% LBE and 25<br>d prime consult<br>requirement.           | 3%<br>ants. An                        | LBE 25%<br>or 50% | SLBE 25%  | VSLBE   | TOTAL<br>LBESLBE 50%           | TOTAL                | Ethnicity AA = African A A = Asian C = Caucasian                | Ethnicity<br>AA = African American<br>A = Asian<br>C = Caucasian     | ,  |
| Legend   | LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBEISLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise           | rise<br>and Smail Local Bu<br>nterprise<br>iness Enterprise | sinesses                              |                   | UB = Uncertified Business<br>CB = Certified Business<br>MBE = Minority Business Enterprise<br>WBE = Women Business Enterprise | usiness<br>Iness<br>Business Ent<br>Business Ente | erprise<br>arprise             |                      | H = Hispanic<br>NA = Native Arr<br>O = Other<br>NL = Not Listed | H = Hispanic<br>NA = Native American<br>O = Other<br>NL = Not Listed | - Carrier of the Car |



### **Compliance Division**

| RE:                                 | RFP for Parks and Re  | creation Manageme                              | nt Software  | ······································ |                 |                            |
|-------------------------------------|---|--|--|--|-----------------|----------------------------|
| \$ 1.30 PREED 150 PS                |   |  |  |  |                 |                            |
| CONSULTAN                           | NT/CONTRACTOR:  | PerfectMind, Inc                               | •  |  |                 |                            |
|                                     | Engineer's Estimate:<br>NA  | Contracto                                      | <b>rs' Bid Amou</b> n<br>NA                            | <u>ıt</u>                              | <u>Estimate</u> | Engineer's                 |
|                                     | Bid discounted  | amount:  | Preference F   | Points:                                |                 |                            |
| <ol> <li>10.7 Water of a</li> </ol> | <b>N/A</b><br>Yuli yastid Collabatik kist                             | Set <b>Samenal</b> Secondar de la las          | <b>NA</b><br>2 4 11 11 11 11 11 11 11 11 11 11 11 11 1 | 1.17.17.59                             |                 | 58282811 000 65 <b>9</b> 8 |
|                                     | 1. Did the 50% local/sm   | nall local requirement                         | apply:   | •                                      | NO              |                            |
|                                     | 2. Did the contractor m   | eet the 50% requiren a) % of LBE participation | nent   | <u>0.00%</u>                           | NA              |                            |
| <del>-</del>                        |   | b) % of SLBE participation                     |  | 0.00%                                  |                 | •                          |
|                                     |   | c) % of VSLBE participation                    |  | 0.00%                                  |                 |                            |
|                                     | 3. Did the contractor re-   | ceive bid discount/pre                         | eference points  | ?                                      | NA              |                            |
|                                     | (If yes, list   | the points received)                           | -  |  |                 |                            |
|                                     | 4. Additional Comments An availability analysi City's L/SLBE requires | s was performed fo                             |  | Based on                               | the results the |                            |
| 4                                   | 5. Date evaluation com  | pleted and returned t                          | o Contract Adn   | nin./Initiating                        | g Dept.         |                            |
|                                     |   | And the best of this star buildening           | 5/17/2016  |  |                 |                            |
| Reviewing                           | 1/11/10   | SMAI   | Date   |  |                 |                            |
| Officer:                            | VALLEY STO  | viu.   |  | Date:                                  | 5/17/2016       |                            |
| Approved By:                        | Shelley Oar   | enslusey                                       | •  | Date:                                  | 5/17/2016       | <u>.</u>                   |
|                                     |   | •  |  |  |                 |                            |

# LBE/SLBE Participation PerfectMind, Inc.

| Project   | t Name:                                | Project Name: RFP for Parks and Recreation Management Software  | ion Manage  | ement S  | oftware           |   |   |                                |             | <del></del>  |                              | a sity                |
|---|--|---|---|----------|-------------------|---|---|--------------------------------|-------------|--|------------------------------|-----------------------|
| Proje   | Project No.:                           | NA  | Engineer's Estimate                                 | Estimate |                   |   | Under/Over                                    | Under/Over Engineers Estimate: | mate:       |  |                              | E to Navyo            |
| Discipline  |  | Prime & Subs  | Location  | Cert     | LBE               | SLBE  | VSLBE   | Total                          | Total       | F  | For Tracking Only            | Only                  |
|   |  |   |   | Status   |                   |   |   | LBE/SLBE %                     | Percentages | Ethn.  | MBE                          | WBE                   |
| PRIME   | ,                                      | PerfectMind, Inc.   | North<br>Vancouver                                  | gn<br>S  |                   |   |   |                                | 100.00%     | Ž  |                              |                       |
|   |  |   |   |          |                   |   |   |                                |             |  |                              |                       |
|   |  | -   |   | ř        |                   | <del></del>   |   |                                |             |  |                              | ,                     |
|   |  |   |   |          |                   |   |   |                                |             |  |                              |                       |
|   |  |   |   |          |                   | *********   |   |                                |             |  |                              | ####                  |
|   | <del></del>                            |   |   | .,,      |                   |   |   |                                |             |  |                              |                       |
|   |  |   |   |          |                   | •••••   |   |                                |             |  |                              |                       |
| in the second   |  |   |   |          |                   | <del>*************************************</del>  |   |                                |             |  |                              |                       |
|   |  | Project T   | otals   |          | 0.00%             | 0.00%   | 0.00%   | 0.00%                          | 100.00%     |  | 0.00%                        | 0.00%                 |
| Requirements: The 50% requirement of St. BE requirement of St. BE requirement of St. BE's participation | ant can be<br>ent is wai<br>on is dout | Requirements:<br>The 50% requirement can be satisfied by a combination of 25% LBE and 25%. The SLBE requirement is waived for Caldand certified prime consultants. An VSLBE's participation is double counted toward meeting the requirement.     | 6 LBE and 25% SLBE.<br>ensultants. An<br>quirement. | , SLBE.  | LBE 25%<br>OR 50% | SLBE 25%  | VSLBE   | TOTAL<br>  BE/SLBE<br>  50%    | TOTAL       | Ethnicity AA = African American A = Asian C = Caucasian              | American<br>an               |                       |
| Legend  |  | LBE = Local Business Enterprise<br>SLBE = Small Local Business Enterprise<br>Total LBE/SLBE = All Certified Local and Small Local Businesses<br>NPLBE = NonProfit Local Business Enterprise<br>NPSLBE = NonProfit Small Local Business Enterprise | Small Local Bus<br>prise<br>ss Enterprise           | Sassau   |                   | UB = Uncertified Business<br>CB = Certified Business<br>MBE = Minority Business Enterprise<br>WBE = Women Business Enterprise | iness<br>ess<br>Ausiness Ente<br>usiness Ente | rprise<br>prise                | ı           | H = Hispanic<br>NA = Native American<br>O = Other<br>NL = Not Listed | American<br>American<br>sted | en enteger i varieta. |