**Sent:** Sunday, September 18, 2011 11:07 PM **To:** Ortiz, Celso; Henry, Nocoasha; Hicks, Antone

Subject: FW: redflex red light camera Contract amendment 9\_11 (Henry).nrl

Importance: High

### Colleagues:

I'm inclined to approve the amendment but will defer to Celso since I did not approve the original contract. Note that I had a death in my family and will be out of the office until Thursday.

Thanks.

#### Rocio

From: Fierro, Rocio

Sent: Sunday, September 18, 2011 11:04 PM

To: Ortiz, Celso

Subject: redflex red light camera Contract amendment 9\_11 (Henry).nrl

Hi Celso:

We missed each other's calls last week. I need your assistance.

This is a contract amendment authorized by Council but to which Redflex made two changes: (1) clarified the company's name by adding "California" (there're two Redflex companies, one headquartered in Cal, the other in Arizona; (2) qualified the statement re ties to Arizona (the California Redlex Company, though headquartered in the state, is part of an affiliation of companies one of which is a Delaware Corp headquartered in Arizona. All companies are owned by Australian company.

I did not approve the original contract; however, I've reviewed the contract reference to the Arizona ordinance which requires only that depts., to the extent possible, depts. discontinue contracts w/ companies "headquartered" in Arizona.

For two reasons, I'm inclined to approve this amendment, but would like to run this by you first:

- City's contract is with Cal company headquartered in the state (except that Sect of State certificate shows the address as Arizona, but see Redflex Statement attached);
- Staff tells me the contract was disclosed to council after the Arizona resolution, and council allowed it to continue since Redflex is only company that can provide the cameras and it's headquartered in the state (even though it's part of an affiliation of companies one of which is headquartered in Arizona.
- 3. Question is whether contractor can modify above two provisions via a contract amendment.

I will cc Nocoasha & Antone so you can get back to all of us with your recommendations. I'll cc all of you separately and w/o the attachments since staff already has them.

Thanks, Celso

Rocio V. Fierro Supervising Deputy City Attorney/OPD General Counsel Oakland City Attorney's Office (510) 238-6511

#### Thanks.

#### Rocio

From: Fierro, Rocio

Sent: Sunday, September 18, 2011 11:04 PM

To: Ortiz, Celso

**Subject:** redflex red light camera Contract amendment 9\_11 (Henry).nrl

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I will cc Nocoasha & Antone so you can get back to all of us with your recommendations. I'll cc all of you separately and w/o the attachments since staff already has them.

Thanks, Celso

Rocio V. Fierro Supervising Deputy City Attorney/OPD General Counsel Oakland City Attorney's Office (510) 238-6511



#### MAKING A **SAFER** WORLD.

Enclosures: Redflex Traffic Systems (California), Inc. Schedules

- Schedule B-2- Arizona Resolution
- Schedule C-1 Compliance With The Americans With Disabilities Act
- Schedule D Ownership, Ethnicity and Gender Questionnaire
- Schedule E Project Consultant Team Form
- Schedule K Pending Dispute Disclosure Form
- Schedule M Part A Part B Independent Contractor Questionnaire
- Schedule N Declaration Of Compliance With Living Wage Ordinance (Professional Services and Design Build Projects only)
- Schedule N-1 Equal Benefits Declaration Of Nondiscrimination
- Schedule O Disclosure of Campaign Contributions Form

## Welcome to Redflex Holdings Limited



#### INVESTOR CENTER

BOARD OF DIRECTORS

Annual Reports
CHATRMAN

Board of Pirratays - B.EC(POL)

-Appointed 19 November 2009

Corporate Governance
Mr Findlay has over 20 years experience in marketing and general management roles in the industrial and manufacturing
industries in Australia and internationally. From 1990 to 2008 Mr Findlay was managing director of Programmed Maintenance
Remselvation where he successfully grew PMS from \$50m to \$850m in sales. Prior to joining Programmed Maintenance
Services; Mr Findlay's experience 'included 11 years with Australian Consolidated Industries, 3 years with Smith & Nephew and
Conformers Wellenlawsen-Sephton Plastics.

He currently serves on the Board of EVZ Limited as Chairman, and as a director of SMEC Holdings Limited, Skilled Group Dvidsnik-Beanks 1988 Children's Lospital. Mr Findlay was previously a director of TSV Limited.

Delayed Share Price



#### CHIEF EXECUTIVE OFFICER

Graham Davie - BSc, Grad Dip Mil Av Appointed to the Board 8 May 1995

Mr Davie is the Chief Executive Officer of the Group and previously held the position of Managing Director of the Communications business. He has had ten years experience with the RAAF in engineering design and development, maintenance engineering, software development and support, specification of major systems, and project management.

His expertise also includes airborne avionics, flight simulation, avionics automatic test equipment, air traffic control communications and control systems, airport information display systems, and development of graphics software and system support. During the last three years Mr Davie has not been a director in any other listed public companies.



#### EXECUTIVE DIRECTOR

Karen Finley

Appointed 09 February 2007

Karen Finley is President and CEO of Redflex Traffic Systems Inc in Phoenix, Arizona. She was appointed to that position in 2005 having started with Redflex as director of operations in 1998 when the company had only three USA contracts. She successfully ushered the business through enormous expansion during which it has grown to over 200 employees and increased revenue by 15 fold, and she has an extensive knowledge of the business, its competitors and the markets in which it operates.

Ms Finley was born in Columbus, Ohio, and spent most of her youth in Colorado. Before joining Redflex, Ms Finley was director of corporate services for Scottsdale Insurance Company. Ms Finley earned her bachelor's degree in business management from the University of Phoenix and also attended the Center for Creative Leadership in San Diego. Ms Finley lives in Cave Creek Arizona, and is currently pursuing her Masters in Finance. During the last three years Ms Finley has not been a director in any other listed public companies.

#### NON EXECUTIVE DIRECTOR

Robin Debernardi

Appointed 14 August 2002

Mr Debernardi is a prominent businessman who has had significant success in a diverse range of businesses. His achievements include the creation of a product range within the hortcultural industry, which continues to boast household name recognition decades later.

Mr Debernardi has enjoyed further successes in the arena of commercial and rural property development in Victoria and Queensland. He brings substantial experience in assisting companies involved in high growth phases of their development, and currently carries the role of Chairman of the Redflex Remuneration Committee; a key role in the future development of the company. During the last three years Mr Debernardi has not been a director in any other listed public companies.



#### NON EXECUTIVE DIRECTOR

Ian Davis - LLB (Hons) Appointed 19 November 2009

Mr Davis is a senior partner and previously National Chairman of International law firm Minter Ellison. He has acted for a number of major listed public companies in analysing and reporting on key matters of corporate governance relevant to boards and has acted in the ASX listing of numerous companies, either for the company or the underwriter. He has had extensive involvement in commercial enterprises in Asia, particularly China and Japan and has advised Australian corporates and investors in formulating business strategies for Asia, including acting for them in their joint ventures, supply arrangements and transactions.



Mr Davis is Chairman of MaxiTrans Industries Limited since it became publicly listed in 1995 and Chairman of the Produce and Gocery Industry Code Administration Committee since its inception in 2000. Mir Davis was non executive Chairman of UCMS Group Ltd from November 2006 to August 2009, and is a former non executive Chairman and a former non executive director of a number of publicly listed and private companies.

#### NON EXECUTIVE DIRECTOR

Michael McConnell – BA (Econ), MBA Appointed 2 August 2011

Mr McConnell has served as the Chief Executive Officer of Collectors Universe since March 2009. From 1994 to 2007, he served as a Managing Director of Shamrock Capital Advisors. He led a \$1.2bn direct investment fund and was a member of the firm's Executive Committee. He was involved in 34 principal investment transactions of over \$2.7bn in both public and private panales. The investments spanned a variety of industries, including media, entertainment, software, radio broadcasting, cable distribution, basic materials, chemicals, and consumer products, in companies domiciled globally, including the US, Australia, New Zealand, Ireland and Israel.

Mr McConnell has served on numerous public and private company boards in the US, Australia, New Zealand and Ireland. He is a member of the National Association of Corporate Directors and has been a speaker on corporate governance at various investor conferences.

Mr McConnell received his BA in economics from Harvard University in 1988 and his MBA degree (Shermet Scholar) from the Darden School of the University of Virginia in 1994. Mr McConnell is a member of the Board of Governors of the microfinance organization Opportunity International, an Elder of La Canada Presbyterian Church and former director of the La Canada Educational Foundation.

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TRANSPORTATION INFRASTRUCTURE Redflex Traffic Systems (California), Inc. September 21, 2011 1:31 PM ET

Snapshot

#### **COMPANY OVERVIEW**

Redflex Traffic Systems (California), Inc. offers red light and speed enforcement services. The company was formerly known as Traffic Safety Systems Inc. The company was founded in 1999 and is based in Culver City, California. As of November 12, 2001, Redflex Traffic Systems (California), Inc. operates as a subsidiary of Redflex Traffic Systems, Inc.

6076 Bristol Parkway Suite 100

Phone: 310-642-0470 310-642-0142 Fax:

Culver City, CA 90230

United States

Founded in 1999

#### KEY EXECUTIVES

Redflex Traffic Systems (California), Inc. does not have any Key Executives recorded.

SIMILAR PRIVATE COMPANIES BY INDUSTRY

Company Name Orlando International Airport United States Skyway Concession Company, LLC United States Ross Aviation, LLC United States James Marine, Inc. United States Midwest Air Traffic Control Service, Inc. United States

#### RECENT PRIVATE COMPANIES TRANSACTIONS

No transactions available in the past 12 months

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## Henry, Nocoasha

From:

Chuck Uhler [cuhler@redflex.com]

Sent:

Wednesday, August 31, 2011 1:51 PM

To:

Henry, Nocoasha

\_\_\_\_\_

Subject: RE: Redflex Amendment/Renewal for the Enforcement of the Photo Red Light Enforcement Program

Absolutely - thanks again

From: Henry, Nocoasha [mailto:NHenry@oaklandnet.com]

Sent: Wednesday, August 31, 2011 1:48 PM

To: Chuck Uhler

Subject: Redflex Amendment/Renewal for the Enforcement of the Photo Red Light Enforcement Program

Mr. Uhler,

Do you think you can have it by September 8? The revised amendment date starts September 25 and our office will be closed on Monday, September 5 for Labor day, Friday, September 9 for Admissions Day and Monday, September 12 for a Mandatory Furlough day.

I would like to route the amendment to the City Attorney next week before Sept. 9<sup>th</sup> if possible. Since this project is an OPD project their City Attorney is taking a week or more and I don't want to run into the deadline.

Let me know your thoughts.

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Nocoasha Q. Henry

Administrative Analyst II

City of Oakland

Office of the City Administrator

Contracts and Compliance

(formerly The Department of Contracting and Purchasing, Contract Administration Divison)

250 Frank H. Ogawa Plaza, Suite 3341

Oakland, CA 94612

Main: 510-238-3621 F: 510-238-6267 P: 510-238-5222

Email: nhenry@oaklandnet.com

From: Chuck Uhler [mailto:cuhler@redflex.com]

Sent: Wednesday, August 31, 2011 1:38 PM

To: Henry, Nocoasha

Subject: RE: Redflex Amendment/Renewal for the Enforcement of the Photo Red Light Enforcement Program

Ms. Henry,

Thanks very much for this document. I will forward it for signature and continue working on the associated documentation. Do you have a required submission date for the remaining documents? My intent is to get them completed as soon as possible.

Regards,

Chuck

From: Henry, Nocoasha [mailto:NHenry@oaklandnet.com]

Sent: Wednesday, August 31, 2011 12:56 PM

To: Chuck Uhler

Subject: Redflex Amendment/Renewal for the Enforcement of the Photo Red Light Enforcement Program

Mr. Uhler,

As promised here is the revised Amendment. Please let me know if there is anything else you might need. I will be off tomorrow and returning on Friday.

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Nocoasha Q. Henry

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Main: 510-238-3621 F: 510-238-6267 P: 510-238-5222

Email: nhenry@oaklandnet.com

From: Chuck Uhler [mailto:cuhler@redflex.com]

Sent: Monday, August 29, 2011 4:06 PM

To: Henry, Nocoasha

Subject: RE: Redflex Amendment/Renewal for the Enforcement of the Photo Red Light Enforcement Program

Holy cow! This one I would have remembered... thanks very much

From: Henry, Nocoasha [mailto:NHenry@oaklandnet.com]

Sent: Monday, August 29, 2011 4:02 PM

To: Chuck Uhler

Subject: Redflex Amendment/Renewal for the Enforcement of the Photo Red Light Enforcement Program

Hello Mr. Uhler,

I am deleting the Amendment until I talk with Ms. Hicks regarding the revised dates. I do apologize if you did not get the previous email.

I will be sending the revised amendment within the week.

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Nocoasha L. Henry

Administrative Analyst II

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250 Frank H. Ogawa Plaza, Suite 3341
Oakland, CA 94612

Main: 510-238-3621 F: 510-238-6267 P: 510-238-5222

Email: nhenry@oaklandnet.com

From: Henry, Nocoasha

Sent: Thursday, August 18, 2011 6:28 PM

**To:** 'cuhler@redflex.com' **Cc:** Hicks, Antone

Subject: Redflex Amendment/Renewal for the Enforcement of the Photo Red Light Enforcement Program

Good Afternoon Mr. Uhler

I do apologize in the delay of this email. As discussed this morning, I have included the following documents for the Renewal for the Enforcement of the Photo Red Light Enforcement Program. If you have any questions regarding the listed documents below, please feel free to email me. I look forward to

hearing from you.

- 1 Original Contract Documents (please print out 3 copies and return 3 original signature Amendments)
  - 1 Declaration of Compliance with the Arizona Resolution, Schedule B2
  - 1 Ownership, Ethnicity and Gender Questionnaire, Schedule D
  - 1 Project Consultant Team Listing, Schedule E
  - 1 Pending Dispute Disclosure Form, Schedule K
  - 1 Independent Contractors Questionnaire, Part A, Schedule M
  - 1 Declaration of Compliance Living Wage, Schedule N
  - 1 Equal Benefits Ordinance, Schedule N-1
  - 1 Campaign Contributions, Schedule O
  - 1 Insurance Requirements, Schedule Q (please review Attachment A) (Please also read the third page of this letter for additional instructions)

#### Combined Form -

- 1- Americans With Disabilities Act, Schedule C-1
- 1- Nuclear Free Zone, Schedule P
- 1- Compliance Commitment Agreement Form, Schedule U
- 1- Affidavit of Non-Disciplinary Action, Schedule V

Along with the above documents the following documents must be submitted:

Proof of current Oakland Business License Proof of W-9, Request for Taxpayer Identification Number and Certification(attached)

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## Henry, Nocoasha

From:

Henry, Nocoasha

Sent:

Wednesday, August 31, 2011 12:56 PM

To:

'Chuck Uhler'

Subject:

Redflex Amendment/Renewal for the Enforcement of the Photo Red Light Enforcement Program

Attachments: Reflex Amendment No1 revised0833111.pdf

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Sent: Thursday, August 18, 2011 6:28 PM

**To:** 'cuhler@redflex.com' **Cc:** Hicks, Antone

Subject: Redflex Amendment/Renewal for the Enforcement of the Photo Red Light Enforcement Program

Good Afternoon Mr. Uhler

I do apologize in the delay of this email. As discussed this morning, I have included the following documents for the Renewal for the Enforcement of the Photo Red Light Enforcement Program. If you have any questions regarding the listed documents below, please feel free to email me. I look forward to hearing from you.

- 1 Original Contract Documents (please print out 3 copies and return 3 original signature Amendments)
  - 1 Declaration of Compliance with the Arizona Resolution, Schedule B2
  - 1 Ownership, Ethnicity and Gender Questionnaire, Schedule D
  - 1 Project Consultant Team Listing, Schedule E
  - 1 Pending Dispute Disclosure Form, Schedule K
  - 1 Independent Contractors Ouestionnaire, Part A, Schedule M
  - 1 Declaration of Compliance Living Wage, Schedule N
  - 1 Equal Benefits Ordinance, Schedule N-1

1 – Campaign Contributions, Schedule O

1 – Insurance Requirements, Schedule Q (please review Attachment A) (Please also read the third page of this letter for additional instructions)

#### Combined Form -

- 1- Americans With Disabilities Act, Schedule C-1
- 1- Nuclear Free Zone, Schedule P
- 1- Compliance Commitment Agreement Form, Schedule U
- 1- Affidavit of Non-Disciplinary Action, Schedule V

Along with the above documents the following documents must be submitted:

Proof of current Oakland Business License Proof of W-9, Request for Taxpayer Identification Number and Certification(attached)

To register for iSupplier http://www2.oaklandnet.com/Government/o/CP/index.htm

For Planholders List <a href="http://www2.oaklandnet.com/Government/o/CP/">http://www2.oaklandnet.com/Government/o/CP/</a> s/PlanHoldersList/index.htm. Please remember that a hard copy of the planholders list is still available for those firms that have purchased the bid/proposal specifications.

For Bid Results please fax your request to 510-238-6267 or email to <a href="DCPCA@oaklandnet.com">DCPCA@oaklandnet.com</a> with the name of the project.

For Construction/Professional Service/DBE Contract and Bid Packet Schedules/Forms <a href="http://www2.oaklandnet.com/Government/o/CP/s/FormsSchedules/index.htm">http://www2.oaklandnet.com/Government/o/CP/s/FormsSchedules/index.htm</a>

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## Amendment No. 1 to the Agreement Between the City of Oakland and Redflex Traffic Systems, Inc.

This Amendment No. 1 dated August 24, 2011, amends the original agreement dated August 24, 2008, by and between the CITY OF OAKLAND, a municipal corporation (hereinafter "City"), and Redflex Traffic Systems, Inc. (hereinafter "Contractor") to extend the time of performance for the Enforcement of the Photo Red Light Enforcement Program.

The original agreement is amended as follows:

#### 1. TIME FOR PERFORMANCE

The time for performance of the contract work is extended from <u>September 25, 2011</u> to <u>March 25, 2012</u>.

## 2. Living Wage Adjustments

Effective July 1, 2011, the minimum compensation for Contractor's employees who perform services under or related to this amendment is the hourly wage rate of eleven dollars and thirty five cents (\$11.35) with health benefits or thirteen dollars and five cents (\$13.05) without health benefits.

## 3. Prompt Payment Ordinance

This amendment is subject to the Prompt Payment Ordinance of Oakland Municipal Code, Title 2, Chapter 2.06 (Ordinance 12857 C.M.S., Passed January 15, 2008 and effective February 1, 2008), establishing a policy requiring payment within 20 business days after receipt of an invoice for purchase of goods and/or services.

## 4. Arizona and Arizona-Based Businesses

Contractor agrees that in accordance with Resolution No. 82727 C.M.S., neither it nor any of its subsidiaries, affiliates or agents that will provide services under this agreement is currently headquartered in the State of Arizona, and shall not establish an Arizona business headquarters for the duration of this agreement with the City of Oakland or until Arizona rescinds SB 1070.

Contractor acknowledges its duty to notify the Department of Contracting and Purchasing, Purchasing Division if its Business Entity or any of its subsidiaries affiliates or agents subsequently relocates its headquarters to the State of Arizona. Such relocation shall be a basis for termination of this agreement.

## 5. <u>Dispute Disclosure</u>

Contractors are required to disclose pending disputes with the City of Oakland or Redevelopment Agency when they are involved in submitting bids, proposals or applications for a City or Agency contract or transaction involving professional services. This includes contract amendments. Contractor agrees to disclose, and has disclosed, any and all pending disputes to the City prior to execution of this agreement. The City will provide a form for such disclosure upon Contractor's request. Failure to disclose pending disputes prior to execution of this amendment shall be a basis for termination of this agreement.

All other terms and conditions of the original agreement, except for those modified by this Amendment No.  $\underline{1}$ , shall remain unchanged and in full force and effect.

CITY OF OAKLAND, a municipal corporation	(Contractor) Redflex Traffic Systems, Inc.		
City Administrator's Office (Date)	Signature (Date)		
Department Head (Date)	Print Name		
Approved for form and Legality:	Title		
	Resolution No. <u>80789</u>		
Department Head Date	Account No.:Business License No.:		