

COMMENT AND REVIEW
To the
REQUEST FOR PROPOSAL (RFP) #031210
Entitled
OFFICE AND CLASSROOM RELATED SUPPLIES AND ACCESSORIES

The following advertisement was placed in the Star Tribune on February 3, 2010 and February 10, 2010, in the Oregon Daily Journal of Commerce (DJC) for a seven-day run between the dates of February 3 and February 11, 2010, in the Honolulu Star Bulletin for a seven-day run between the dates of February 3 and February 10, 2010, on the NJPA website www.njpacoop.org, Onvia and on noticetobidders.com website:

The National Joint Powers Alliance® (NJPA) issues this Request For Proposal (RFP) to provide OFFICE AND CLASSROOM RELATED SUPPLIES AND ACCESSORIES, to NJPA, and current and potential NJPA Members from government, education to include Colleges and Universities, and non-profit agencies in all 50 states. Details regarding this solicitation are available beginning February 3, 2010 and continuing until February 24, 2010. A bid package may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First Street Northeast, Staples, MN 56479, or e-mail at RFP@njpacoop.org. Sealed Bids will be received until March 12, 2010 at 2:00 p.m. at the above address. NJPA reserves the right to reject any and all bids.

RFP's were requested from and distributed to:

AOC Furniture
Bertelson Total Office Solutions
Euclid Infotech
Georgia Business Systems
Hertz Furniture
HST Interior Elements
Kaplan Early Learning Center
Office Depot
Prime Vendor, Inc.
Pyramid School Products
Staples Advantage
State of New Jersey
Sustain
WB Mason Co, Inc

August Incorporated
DGS Educational Products
EzRase
Global Office Solutions
Highsmith
is.group
Louisiana Office of State Purchasing
Paoli, Inc.
PS Furniture
Seat Sack Inc.
State of Georgia
State of Ohio
TBS Network Intelligence, Inc

Late inquiries were received from:

ACP Direct
Fred Brocci
Lac du Flambeau Public School

Assessment Services, Inc.
Hewlett-Packard Co.

Bids were opened on March 12, 2010 at the offices of NJPA offices 200 1st Street Northeast in Staples, Minnesota 56479. All bids received were deemed responsive. Bids were received from the following:

Independent Stationers, Inc.
Staples Contract & Commercial, Inc., operating as Staples Advantage

Bids were reviewed by the Bid Review committee consisting of:

Keith Hanson, CPA, NJPA Assistant to the Manager of Financial Services
Jilene Fiemeyer, NJPA Coordinator of Bids and Contracts
Ginger Line, NJPA Coordinator of Bids and Contracts.
Gregg Meierhofer, NJPA Manager of Bids and Contracts
Carl Hall, Georgia Department of Administrative Services

The findings of the Bid Review Committee are summarized as follows:

In our opinion, both of the bids received demonstrated the strong national footprint requested in our RFP. We feel Staples Advantage provided the strongest offering in terms of price, depth and breadth of product line and a strong prior performance history as illustrated in our Evaluation (FORM G). We are confident their vast selection and value of products will satisfy the needs of our members today and far into the future.

As a result of the above factors and total evaluation points, the Bid Evaluation Committee recommends exclusive award of #031210 for OFFICE AND CLASSROOM RELATED SUPPLIES AND ACCESSORIES to Staples Contract & Commercial, Inc. operating as Staples Advantage as contract #031210-SCC.

Staples Advantage has again demonstrated their commitment to driving value to NJPA customers through customer service meeting and exceeding our expectations on a national scale. Staples Advantage submitted a Marketing and Communications plan that in our opinion outlines the significant resources, tools and processes that have contributed to its success in promoting and managing the NJPA contract to date, and outlines tactics and plans for capitalizing on and continuing to drive the contract's future success. Externally, Staples employs a host of online customer-facing marketing tools, including the award-winning online ordering tool StaplesLink.com and online ordering training for new members.

Keith Hanson
Keith Hanson, CPA, Assistant to the Manager of Financial Services

4-27-10

Date

Jilene H. Fiemeyer
Jilene Fiemeyer, Coordinator of Legal Contract Communications

4-27-10

Date

Carl A. Hall
Carl Hall, Georgia Department of Administrative

04-27-2010

Date

Ginger Line
Ginger Line, Coordinator of Bids and Contracts

4-27-10

Date

Gregg Meierhofer
Gregg Meierhofer, Manager of Bids and Contracts

4-27-10

Date