

Agency PWA

Project Name P275210 Zero Waste System Design

2

#### **SCHEDULE T CONTRACT SUMMARY TRANSMITTAL\***

FOR USE BY ALL CITY AGENCIES AND DEPARTMENTS FOR PROCUREMENT CONSTRUCTION AND PROFESSIONAL SERVICES CONTRACTS

Department select

Project Amount \$200,000 00

	Modeling/Testing an	nd Procurement Technical A	<u>\ssistance</u>					
3	Budget / Funding (If multiple funding sources complete Additional Funding Section on Page 2)							
	Fund# <u>1710</u> O	org# <u>30682</u> Account# <u>54</u>	919 Project #	P275210 Prog	gram # <u>SC17</u>	Encumbrance Amount \$200,000 00		
4	Project Manager / Respo	onsible Employee Mark Gaglia	<u>ardı</u>					
	Title Senior Rec	cycling Specialist		Phone <u>238</u> 6	<u> 3262</u>	Email mgagliardi@oaklandnet.com		
5	Supervisor / Direct Repo	ort or Alternate Employee Contact	Becky Dowda	<u>akın</u>				
	Title Solid Wast	e and Recycling Program S	Supervisor	Phone 238 (	<u> </u>	Email bdowdakin@oaklandnet.com		
6	Consultant / Contractor	R3 Consulting Group						
	Address 4811 C	hippendale Dr , Suite 708		Phone (916)	576-	Email rterwin@r3cgi com		
	Sacram	nento, CA 95841		0306		Mobile (916) 813 3702		
				Fax <u>(916)</u> <u>9600</u>	331			
7	Type of Contract Profe	essional Service						
8	Statement of Contract G	ioal / Purpose Implement the	preferred Zero	Waste system o	design option	by assisting staff in developing		
	scopes of work for a	agreements for collection, p	rocessing, trans	fer, and dispos	al of discarded	d products and materials		
9	Actual or Estimated Noti	ice to Proceed Date 3/30/12		Estimated Co	mpletion Date §	9/1/15		
10	Resolution Number 83	8698		Resolution Da	te <u>2/7/12</u>			
11	Location of Contract Doc	cuments <u>E</u>						
evalu	iation of performance at	MPLETED BY THE AGENCY / D nd/or audit requirements For valuated quarterly according to	example This coi	ntract is subject to	o an independe	Insert language below regarding the ent audit initiated by the City of Oakland separate sheets if required		
		T	spection Fiscal Re	porting and Audi	t Requirements			
	mance Evaluation	Monthly evaluation of progress tow	vard deliverables					
<u> </u>	ction Requirement Reporting Requirement	per schedule S  Monthly invoicing			·-·			
	Requirement	per schedule S		····				
Audit	Kedunement	per soriedule o						
		verables	Date Due	Completion Date	Responsible So	ource (Prime Sub Supplier Other) Performance		
1	Service agreements for disc	arded products and materials		Task Order basis	Prime			
2 select one								
3	3 select one							
-	City Representative Mark Gagliardi  City Representative Signature  Date 2/21/12							
Cıty	Clerk	Nari	Plus	v (		4/4/12		

City Clerk Signature	Date

Must be attached to the signed Contract / Agreement and the First and Final (last) Payment Requests

#### CONTRACT SUMMARY TRANSMITTAL PROCEDURE

#### **Notes**

- A This Contract Summary Transmittal form must be completed and attached to the signed Contract / Agreement
- B Agency / Department Project Managers are responsible and must ensure Contract Compliance and Employment Services performed the following
  - 1) Compliance Analysis
  - 2) Equal Benefits Determination
  - 3) Living Wage Determination
- C Before submission of a Contract

Schedule M (Part A and B) must be submitted to the City Attorney's Office for written approval

- 1) Consultant / Contractor must complete Schedule M -- Part A
- 2) The City Agency / Department must complete Schedule M Part B
- D A photocopy of the completed Contract Summary Transmittal form must be attached to the first and final payment request
  - 1) Photocopy the front and back of the completed Contract Summary Transmittal form
  - 2) Photocopy must be attached to the back up documentation on the first payment request and on the final payment request that is submitted to the Finance and Management Agency / Accounts Payable Section

Contract Transmittal Procedure	Date Received	Received Initials	Date Returned	Returned Initials
Contract Send to the City Attorney's Office for First Review				
Contract Send to the Consultant / Contractor				
Contract Send to the City Attorney's Office for Final Signature				
Contract Send to the Agency / Department Fiscal Services to Encumber Funds				
Contract Send to the Finance and Management Agency / Purchasing Division ***				
Contract Send to the Agency / Department for Director's Signature				
Contract Send to City Administrator's Office for Approval (for contracts over \$15 000)				
Contract Send to City Clerk's Office				

<sup>\*\*</sup> All Contracts are sent to the Finance and Management Agency / Purchasing Division to ensure the required Funds are encumbered Funds that are not encumbered may result in a delayed payment to the Consultant and/or Contractor

Additional Funding Section

Fund Number	Organization Number	Account Number	Project Number	Program Number	Amount to be Encumbered
1710	30682	54919	P275210	SC17	\$200,000 00

		***************************************
City Clerk Signature	Date	
City Clerk Signature		

Must be attached to the signed Contract / Agreement and the First and Final (last) Payment Requests

#### CONTRACT SUMMARY TRANSMITTAL PROCEDURE

#### **Notes**

- A This Contract Summary Transmittal form must be completed and attached to the signed Contract / Agreement
- B Agency / Department Project Managers are responsible and must ensure Contract Compliance and Employment Services performed the following
  - 1) Compliance Analysis
  - 2) Equal Benefits Determination
  - 3) Living Wage Determination
- C Before submission of a Contract

Schedule M (Part A and B) must be submitted to the City Attorney's Office for written approval

- 1) Consultant / Contractor must complete Schedule M Part A
- 2) The City Agency / Department must complete Schedule M Part B
- D A photocopy of the completed Contract Summary Transmittal form must be attached to the first and final payment request
  - 1) Photocopy the front and back of the completed Contract Summary Transmittal form
  - Photocopy must be attached to the back-up documentation on the first payment request and on the final payment request that is submitted to the Finance and Management Agency / Accounts Payable Section

Contract Transmittal Procedure	Date Received	Received Initials	Date Returned	Returned Initials
Contract Send to the City Attorney's Office for First Review			3-28-12	
Contract Send to the Consultant / Contractor				
Contract Send to the City Attorney's Office for Final Signature				
Contract Send to the Agency / Department Fiscal Services to Encumber Funds				
Contract Send to the Finance and Management Agency / Purchasing Division ***				
Contract Send to the Agency / Department for Director's Signature			रे - हे 9 - 12	187
Contract Send to City Administrator's Office for Approval (for contracts over \$15 006)		A00X	4/3/12	
Contract Send to City Clerk's Office	4/4/12	m	_	

<sup>\*\*\*</sup> All Contracts are sent to the Finance and Management Agency / Purchasing Division to ensure the required Funds are encumbered Funds that are not encumbered may result in a delayed payment to the Consultant and/or Contractor

#### **Additional Funding Section**

Fund Number	Organization Number	Account Number	Project Number	Program Number	Amount to be Encumbered
1710	30682	54919	P275210	SC17	\$200 000 00

OFFICE OF THE CI-

#### OAKLAND CITY COUNCIL

DIJA STORMEN

2012 JAN 11 AM 10 15

RESOLUTION NO 83698 -CMS

RESOLUTION WAIVING THE ADVERTISING AND COMPETITIVE REQUEST FOR PROPOSAL/QUALIFICATION REQUIREMENTS AND AUTHORIZING THE CITY ADMINISTRATOR TO AMEND AN AGREEMENT WITH R3 CONSULTING GROUP TO PROVIDE ZERO WASTE SYSTEM TECHNICAL ASSISTANCE SERVICES INCREASING THE AMOUNT NOT TO EXCEED BY TWO HUNDRED THOUSAND DOLLARS (\$200,000 00) FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED FIVE HUNDRED THOUSAND DOLLARS (\$500,000 00) AND EXTENDING THE TERM BY TWO YEARS TO SEPTEMBER 1, 2015

WHEREAS, the City of Oakland's Franchise Agreement for Solid Waste and Yard Waste Collection and Disposal Services with Waste Management of Alameda County, and the Agreement for Residential Recycling Service with California Waste Solutions expire on June 30, 2015, and

WHEREAS, in 2006 through Resolution No 80286 C M S the City Council adopted a Zero Waste Strategic Plan that included Strategy 2, Develop and Adopt New Rules and Incentives to Reduce Waste Disposal, which states "Development and adoption of a new waste management system design in preparation for Oakland's next collection and disposal contract is key to the goal of reducing waste," and

WHEREAS, in 2009 through Resolution No 82175 C M S the City Council approved an Agreement with R3 Consulting Group to provide Zero Waste system technical assistance consulting services for a four-year term ending September 1, 2013, in an amount not to exceed three hundred thousand dollars (\$300,000 00), and

WHEREAS, the City will use a request for proposals procurement process to secure future solid waste, organic material, and recycling collection, processing and disposal services, and

WHEREAS, R3 Consulting Group is uniquely qualified to provide specialized and technical consulting services to complete the request for proposals procurement process to replace the existing solid waste and recycling agreements, and to maintain the integrity of the work and the confidentiality of the process, and

WHEREAS, Section 2 04 051 B of the Oakland Municipal Code ("OMC") authorizes the City Council to waive the advertising and competitive Request For Qualifications/Request For Proposals ("RFQ/RFP") selection process if it finds and determines that it is in the City's best interests to do so, and

WHEREAS staff recommends that the City Council waive the advertising and competitive RFQ/RFP process in order to amend the Agreement with R3 Consulting Group for specialized and technical consulting services needed to complete the request for proposals process for establishing new contracts prior to the end of current service agreements in June 2015, and

WHEREAS, the City Council finds that the services provided pursuant to the agreement authorized hereunder are of a professional scientific or technical nature and are temporary in nature and

WHEREAS the City Council finds that this contract shall not result in the loss of employment or salary by any person having permanent status in the competitive service now therefore be it

**RESOLVED** That the City Council hereby finds and determines per Section 2 04 051 B of the OMC that it is in the best interests of the City to waive the RFP/RFQ competitive selection requirement of Section 2 04 051 A of the OMC based on the reasons and circumstances discussed in the Report that accompanies this Resolution, and be it,

FURTHER RESOLVED That the City Administrator is hereby authorized to amend the Agreement with R3 Consulting Group to provide Zero Waste System Technical Assistance consulting services to increase the Agreement's not to exceed amount by two hundred thousand dollars (\$200,000 00), for a total amount not to exceed five hundred thousand dollars (\$500,000 00), and to extend the term of the Agreement by two years to September 1 2015, and be it

FURTHER RESOLVED That the additional two hundred thousand dollars (\$200,000 00) expenditure under the Agreement with R3 Consulting Group will be funded by Recycling Program Fund (1710), and be it

FURTHER RESOLVED That the City Administrator or his/her designee is hereby authorized and empowered to approve any subsequent amendments to or extensions of said agreement with the exception of those related to an increase in total compensation or the allocation of additional funds, provided that such amendments or extensions shall be reviewed by the City Attorney and filed with the City Clerk's Office, and be it

**FURTHER RESOLVED** That a copy of the agreement will be on file in the City Clerk's Office and will be approved by the Office of the City Attorney

IN COUNCIL OAKLAND CALIFORNIA	FEB	7 2012	20	
PASSED BY THE FOLLOWING VOTE				
AYES - BROOKS BRUNNER DE LA FUENTE REID - 8	E KAPLAN	N KERNIGHAN	NADEL, SCHAAF at	nd PRESIDENT
NOES - Q				_
ABSENT -				

ABSTENTION - Q

LaTonda Simmons
City Clerk and Clerk of the Council of the City of Oakland California

# AMENDMENT NO 1 TO THE AGREEMENT BETWEEN THE CITY OF OAKLAND AND R3 CONSULTING GROUP

This Amendment dated February 22, 2012 amends the original agreement dated September 1, 2009, by and between the City of Oakland, a municipal corporation (hereinafter "City"), and R3 Consulting Group (hereinafter "Contractor"), for Project #P275210 - Zero Waste System Design Modeling/Testing and Procurement Technical Assistance as follows

#### 1 Scope of Services

Contractor agrees to continue to provide services required in the original contract and those described in the attached **Attachment A – Scope of Services** 

#### 2 Time for Performance

The time for performance of the contract work is extended from <u>September 1, 2013 to</u> June 30, 2015

#### 3 Compensation

Contractor will be paid under this Amendment for performance of the entire scope of services set forth in Attachment A an amount not to exceed two hundred thousand dollars and zero cents (\$200,000 00), for a total contract amount not to exceed five hundred thousand dollars and zero cents (\$500,000 00) Payment terms shall be in accordance with original agreement and Attachment B – Billing Rates

#### 4 Living Wage Adjustments (Schedule N)

Effective July 1, 2011, the minimum compensation for Contractor's employees who perform services under or related to this amendment is the hourly wage rate of \$11 35 with health benefits or \$13 05 without health benefits

#### 5 Prompt Payment Ordinance

This amendment is subject to the Prompt Payment Ordinance of Oakland Municipal Code, Title 2, Chapter 2 06 (Ordinance 12857 C M S, Passed January 15, 2008 and effective February 1, 2008), establishing a policy requiring payment within 20 business days after receipt of an invoice for purchase of goods and/or services

#### 6 Arizona and Arizona-Based Businesses (Schedule B-2)

Contractor agrees that in accordance with Resolution No 82727 C M S, neither it nor any of its subsidiaries, affiliates or agents that will provide services under this agreement is currently headquartered in the State of Arizona, and shall not establish an Arizona business headquarters for the duration of this agreement with the City of Oakland or until Arizona rescinds SB 1070

Contractor acknowledges its duty to notify the Office of the City Administrator, Contracts and Compliance Unit if its Business Entity or any of its subsidiaries affiliates

1

or agents subsequently relocates its headquarters to the State of Arizona Such relocation shall be a basis for termination of this agreement

#### 7 <u>Dispute Disclosure (Schedule K)</u>

Contractors are required to disclose pending disputes with the City of Oakland when they are involved in submitting bids, proposals or applications for a City or Agency contract or transaction involving professional services. This includes contract amendments Contractor agrees to disclose, and has disclosed, any and all pending disputes to the City prior to execution of this agreement. The City will provide a form for such disclosure upon Contractor's request. Failure to disclose pending disputes prior to execution of this amendment shall be a basis for termination of this agreement.

All other terms and conditions of the original agreement, except for those modified by this Amendment, shall remain unchanged and in full force and effect

R3 Consulting Group	Public Works Agency	
Richard Tagore-Erwin Principal	Date Director	केन्स् १ नाड Date
Approved as to form and legality  City Attorney	CITY OF OAKLAND (a municipal corporation)  Oate Onty Administrator's Office	4/3/12 Date
Resolution No 83698		
Oakland Business License No 28004065		
Accounting No 201003858		
Oracle Expiration Date		

2

#### AMENDMENT NO. 1 TO THE AGREEMENT BETWEEN THE CITY OF OAKLAND AND R3 CONSULTING GROUP

<u>This Amendment dated February 22, 2012</u> amends the original agreement dated September 1, 2009, by and between the City of Oakland, a municipal corporation (hereinafter "City"), and <u>R3 Consulting Group</u> (hereinafter "Contractor"), for <u>Project #P275210 - Zero Waste System Design Modeling/Testing and Procurement Technical Assistance as follows</u>

#### 1 Scope of Services

Contractor agrees to continue to provide services required in the original contract and those described in the attached **Attachment A – Scope of Services** 

#### 2 Time for Performance

The time for performance of the contract work is extended from September 1, 2013 to June 30, 2015

#### 3 <u>Compensation</u>

Contractor will be paid under this Amendment for performance of the entire scope of services set forth in Attachment A an amount not to exceed two hundred thousand dollars and zero cents (\$200,000 00), for a total contract amount not to exceed five hundred thousand dollars and zero cents (\$500,000 00) Payment terms shall be in accordance with original agreement and Attachment B – Billing Rates

#### 4 Living Wage Adjustments (Schedule N)

Effective <u>July 1, 2011</u>, the minimum compensation for Contractor's employees who perform services under or related to this amendment is the hourly wage rate of \$11 35 with health benefits or \$13 05 without health benefits

#### 5 Prompt Payment Ordinance

This amendment is subject to the Prompt Payment Ordinance of Oakland Municipal Code, Title 2, Chapter 2 06 (Ordinance 12857 C M S, Passed January 15, 2008 and effective February 1, 2008), establishing a policy requiring payment within 20 business days after receipt of an invoice for purchase of goods and/or services

#### 6 Arizona and Arizona-Based Businesses (Schedule B-2)

Contractor agrees that in accordance with Resolution No 82727 C M S, neither it nor any of its subsidiaries, affiliates or agents that will provide services under this agreement is currently headquartered in the State of Arizona, and shall not establish an Arizona business headquarters for the duration of this agreement with the City of Oakland or until Arizona rescinds SB 1070

Contractor acknowledges its duty to notify the Office of the City Administrator, Contracts and Compliance Unit if its Business Entity or any of its subsidiaries affiliates

# Schedule A - SCOPE OF SERVICES For R3 Consulting Group to Provide Zero Waste System Design Modeling, Testing and Procurement Technical Assistance

#### I PROJECT OVERVIEW

The Contractor shall provide technical assistance described below to aid the City in completing a twophase Zero Waste System design and implementation project

- Phase I Modeling and testing Zero Waste system design options to identify a preferred option
- Phase II Implementing the preferred Zero Waste system design option by developing service agreements for collection, processing, transfer, and disposal of discarded products and materials

#### II PROJECT SUMMARY

Phase I has two major activities

- 1 **Conceptual Design** Developing several sufficiently distinct conceptual Zero Waste System Design Scenarios and
- 2 **Modeling/Testing** Developing and applying a modeling tool to build out and analyze each conceptual Zero Waste System Design Scenario developed in Task 1 using the City's Evaluative Criteria to arrive at a recommended preferred ZWSD option

Phase II of the project will involve the Contractor assisting the City in developing service agreements for collection, processing, transfer, and disposal of discarded products and materials

#### III SCOPE OF SERVICES

#### Phase I

Task 1 – Initial Zero Waste System Design Scenario Planning

Task 2 – Develop and Evaluate Zero Waste System Design Scenarios

#### Phase II

Task 3 – Phase II Kick-Off Meeting and Confirm Program Recommendations

Task 4 – Develop Service Proposal Evaluation Criteria and Evaluation Process

Task 5 – Develop and Issue Request for Proposals Documents

Task 6 – Evaluation of Proposals

Task 7 – Finalizing Service Agreements (s)

Task 8 – Perform Additional Related Work/Contingency

#### Task 1 - Initial Zero Waste System Design Scenario Planning

Level of effort ~12% of total project

#### Task 1 1 Phase I Meetings

Task 1 1 will include a kick-off meeting with key members of the R3 Project Team and City staff. The Kick-Off Meeting will include review of the desired outcome of Phase I, and how the Phase I final deliverable (the schematic-level design of the preferred system option) will tie into Phase II, establishment of communication channels and protocols will be established, Phase I schedule will be refined, and Contractor's document request list will be reviewed. This task also includes additional meetings with City staff.

#### Task 12 Preparation of Background Document

Task 12 will involve the preparation of a six to eight page background document describing the City s existing solid waste management system, including estimated system costs, and identifying broad opportunity areas for waste diversion. This will include a summary of key components of Oakland Municipal Code Chapter 8 28 (Solid Waste Collection and Disposal and Recycling) and 15 34 (C&D Ordinance), and the current franchise and recycling service agreements. This will be based on written reports already prepared by the City

The background document will also describe the various components of the current system, overall disposal and diversion rates and diversion rate trends. The background document will provide relevant highlights from applicable waste characterization information, including the Alameda County Waste Management Authority/SRRB's most recent countywide study. It will also review the City's Zero Waste goal and policies. The document will conclude with a synthesis of this information, to identify major waste types and waste streams that present the greatest opportunities for waste reduction and recycling

#### Task 13 Diversion Strategies

The Contractor will work with the City to develop diversion strategies to meet or exceed the City's Zero Waste Goals The diversion strategies to be included in Task 2 Zero Waste System Design Scenarios (Scenarios) might include

- Waste prevention mechanisms that can be implemented by businesses and residents,
- Pricing structures that can be used to encourage waste prevention and encourage high participation and maximization of proper separation for recycling (all material types and sectors of waste generation including self-haul),
- Diverting compostable organics from all sectors of the City, either through separate collection or co-collection with plant trimmings,
- Increasing the recovery rate of materials currently collected in the curbside and commercial recycling programs, including using additional promotional and outreach tools,
- Increasing the types of materials accepted for collection in the curbside and commercial recycling programs, including identifying the impacts on collection, processing and marketing of the currently recovered materials,
- Encouraging residents and businesses to donate unwanted items to businesses that will refurbish and resell them, or donate them to charitable groups outside the City,
- Requiring the collectors to find reuse options for as much of the bulky items collected as possible, by offering working or repairable items to thrift organizations, at swap meets, for free or for sale to appliance repair shops,

- Expanding recovery of construction waste materials and demolition wastes, possibly by diverting it all to a local C&D debris processor, by making changes in the way building permits are issued and charged, or by requiring separation of recoverable materials by contractors, and
- Mandatory separation of recyclable and compostable materials from other wastes by residents and businesses

#### Task 14 Conceptual Designs

The Contractor will meet with City staff and City invitees (e.g., StopWaste Org staff) to discuss and develop conceptual designs for basic system components, diversion strategies and initial Scenarios to be evaluated in Task 2. The initial conceptual design planning will focus on fatal flaws to narrow down the potential list of system options that best meet the City s goals and can most reasonably be adopted by the City Council and accepted by the City s constituents. Meeting will refine program options that the City has been considering, as well as any new options. The outcome of the Conceptual Planning Meetings will be a summary memo addressing the following.

- Overall system structure and integration of system elements
- Potential diversion ability and potential results
- Rate structure options, cost recovery
- Legal and regulatory issues such as Proposition 218 nexus considerations, and risks, and CEQA "triggers"
- Available facilties and facility needs
- Capital and operating cost factors
- Procurement Strategy (1 e, exclusve or open system, bundled servcies, bundled or separate disposal, transfer, processing, collection contracts, sequencing of RFPs)
- Likely requirements for municipal code amendments
- City Administrative structure

#### Task 1 Deliverables

- Kick-Off Meeting
- Updated Project Schedule
- Draft and Final Background Document
- Summary of Diversion Strategy
- Three (3) Conceptal Planning Meetings
- Draft and Final Conceptual Planning Outcome Summary
- Up to two (2) additional meetings with City staff

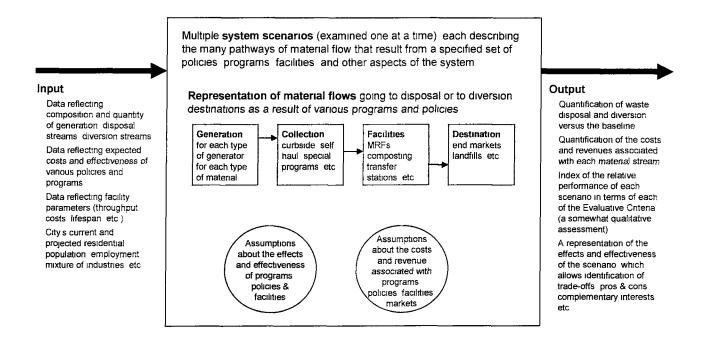
#### Task 2 – Develop and Evaluate Zero Waste System Design Scenarios

Level of effort ~ 20% of total project

Based on the outcome of the Conceptual Planning done in Tasks 1 3 - 1 4 and input from the City, the Contractor will fully develop and analyze 3 - 4 ZWSDS This is process is described below

#### Task 2 1 Develop Scenario Modeling Tool

The Contractor will prepare and apply a modeling tool that will produce a representation of fully builtout Scenarios, in consultation with City staff to determine what information is available to serve as input to the City's modelling tool, and to identify the kinds of output and how the output will be presented (Task 2 3) that can be expected as a result. Specifically, the modeling tool will produce a representation of the Scenarios' anticipated effects on waste generation, diversion, disposal, system costs and revenue, and customer rates. An example of the modeling tool is shown in the figure below



In consultation with the City, the Contractor will develop a data plan for the modeling. The Contractor will craft and refine the analytical pieces that will fit together to form the Scenarios, and input the various data points for analysis. Prior to inputing all the necessary data for the multiple Scenarios, The Contractor will meet with the City to confirm that the inputs and outputs of the modeling tool will meet the City's needs

Inputs might include, for example

- Anticipated programs and policies from the Task 1 3 results (Diversion Strategies)
- Demographic data (population, planned growth)
- Service data (number of SFD, MFD, comercial units by servcie level)
- Waste characterization and tonange data by sector (residential, commercial, industrial, self-haul, governmental, etc.)
- Solid waste facility data (transfer station, recyclables organics, C&D processing, disposal, facility centroide distance, permitted solid waste types and tonnage)
- City fee and francshie fee revenue, bad debt, program cost/budget data

Outputs might include a combination of narrative, flow charts, tables, and graphics

#### Task 2 2 Analyze Scenarios

The Evaluative Criteria adopted by the City Council are, necessarily, general in nature Before applying these criteria, the Contractor will meet with the City to review and confirm the Contractor's interpretations and understanding of each of the criteria, and their relative importance, to provide greater assurance that the criteria will be applied in a manner that meets project goals. The evaluation of each Scenario will then proceed. It is anticipated that the analysis will be used to

- Describe and assess options for system changes to the Zero Waste System over various timeframes
- Provide an index of the relative performance of of each Scenario in terms of the Evaluative Criteria adopted by the City Council
- Provide a qualatative assessment of the system according to the Evaluative Criteria adopted by the City Council
- Incorporate financial pro-formas (estimated program and revenues)
- Identify City administrative costs
- Identify financing and revenue mechanisms
- Identify rate structure options
- Incorporate the Diversion Strategy (see Task 3 3) and provide tonnage flows analysis
- Identify the major pros and cons of a particular Scenarios

Compare one SCENARIOS to another, including competing interests and trade-offs

- Identify possible regulatory policy, and legal issues
- o Identify procurement strategies to enhance the performance of the Scenario, such as bundled vs separate collection, processing, transfer, and disposal services

The results of the evaluation will be summarized using a combination of narrative, flow charts, tables, and graphics. The analysis will allow the City to simply and clearly illustrate the effectiveness of a variety of system design options in terms of meeting and City's Zero Waste objectives and other policy goals, and the eight categories of the Evaluative Criteria adopted by the City Council

- Customer Benefits
- Health & Safety
- Environmental
- Economci developement
- Financial
- Innovation
- Regulartory
- Viability

It is anticipated that the evaluation process will point to a clear choice for a preferred Zero Waste System Design that best meets the Evaluative Criteria and provides the best fit for the City's Zero Waste strategy

#### Task 2 3 Summary Memorandum

The Contractor will prepare a memorandum summarizing the comparative merits and potential results of each of the ~3 - 4 Scenarios under evaluation, and recommending a preferred Zero Waste System Design The Contractor understands the Summary Memorandum will be used as part of the information presented to City Council for their review and consideration of the preferred ZWSD prior to beginning Phase II Accordingly, the summary will be sufficiently detailed to clearly answer the question "How and to what extent does this Scenario meet this criterion?"

The summary will also include recommendations to guide Phase II on the most appropriate contracting/franchising arrangements for the City, such as

- Exclusive or separate residential and commercial collection
- Franchised or "open" competition based on a permit system for C&D/ temporary box service

  Page 5 of 15

- Multiple contracts based on the collection methodology (e.g., cart, bin, or roll-off) or material (e.g., recyclables, organics, residue)
- Separate collection, disposal, or processing contracts
- Local use of diverted materials
- Separate contracts at facilities that recovery the City's self-haul waste

#### Task 2 Deliverables

- Up to six (6) meetings
- Teleconference meetings as needed
- Description of 3 4 Scenarios
- Development of Scenario modeling tool
- Analysis of 3 4 Scenarios
- Summary Memoradnum of Prefered Zero Waste System Design including, but not limited to, tables, graphs and text content suitable for inclusion in a staff report to Oakland City Council
- Electonic copy of the Scenario modeling tool

#### Task 3 - Phase II Kick-Off Meeting and Confirm Program Recommendations

Level of effort ~ 4% of total project

#### Task 3 1 Phase II Kick-off Meeting

The Contractor will review data and information provided by the City and identify additional data requirements or issues for discussion at the Phase II Kick-off Meeting

The primary objectives of the kick-off meeting are to confirm the Zero Waste System Design elements that the City desires to implement following Phase I, review the project schedule, and address any outstanding issues or concerns. The Contractor will solicit City's review of identified documents and collaboration to prepare the final meeting agenda and support materials prior to the Kick-Off Meeting.

#### Task 3.2 Confirm Program Recommendations

The Contractor will confirm the City's desired combination of solid waste collection and recycling programs for residential and commercial customers, based on the results of Tasks 1 - 2, and direction from City Council Program elements may include

- Waste reduction, recycling and education programs and strategies for multi-family complexes and residents
- Specific (expanded) list of the minimum acceptable recyclables in City programs,
- Minimum waste diversion requirements per sector,
- Bundled services/variable rates
- Public education program requirements (e.g., quarterly newsletter, annual campaigns, classroom presentations, etc.)
- Community outreach programs
- Container requirements, including sizes, colors, footprint, manufacturing specifications and labeling requirements
- Financial incentives for the franchisee to increase recycling and / or penalties for failure to meet specified diversion requirements

- Household Hazardous Waste, E-Waste and U-Waste collection, disposal and recycling alternatives
- Provision of solid waste collection and recycling services to City offices, parks and facilities
- Vehicle emissions standards and requirements
- Alternative fuel vehicle options
- Collection and recycling services to City offices, facilities and events

#### Task 3 3 Confirm Waste Reduction Strategy

All services requested in any Request for Proposals (RFP) for collection, processing, or disposal services will be predicated on the results of Phase I During this subtask, the Contractor will confirm the City s selected approach to implement the system design selected from Phase I work

Based on the system design selection and implementation approach selected by the City following Phase I, the Contractor will draft language to be included in RFP and Franchise Agreement(s) Scope of Services documents

#### Task 3 Deliverables

- Additional document request list
- Phase II project schedule
- Participation at Phase II project kick-off meeting
- Two (2) meetings with City Staff to confirm and finalize program requirements and waste reduction strategy

#### Task 4 - Develop Service Proposal Evaluation Criteria and Evaluation Process

Level of effort ~ 2% of total project

In consultation with City staff and conforming to City procedures and protocols, the Contractor will prepare and present for City review and consideration

- Evaluation criteria and a proposed evaluation process for review and comment by City Staff (e.g., an initial "pass-fail" screening, separate technical vs. cost scoring, and does the evaluation process provide a specific recommendations or summary results to City Council)
- Options and considerations for number, role and makeup of an evaluation team (e g, City Staff, consultants, public at large, City Council member(s), representatives from adjoining communities, etc.)

The evaluation process may include

- For proposers that meet minimum RFP requirements (i.e., "Pass-Fail screening), the evaluation process can be done as a traditional "pre-weighted" process, where the City Staff or City Council sets the relative weights of the evaluation criteria, and the criteria weighting is included as part of an RFP
- As an alternative, the City may conduct a "double-blind" process where a technical committee provides "raw" scores of the proposals on their technical merit using the pre-established evaluation criteria, and a separate evaluation process sets the weighting of the evaluation criteria. These two activities are done independently, with the criteria weighting applied to the "raw" scores.

The evaluation criteria may include the following

• **Diversion Programs** Detail and feasibility of plans for collectors to achieve diversion targets for each sector (residential, commercial, self-haul)

- Approach and Technical Solution The purpose of the technical evaluation is to verify that the proposer can meet the proposed performance specifications and criteria on a long-term basis Technical evaluation criteria may include without limitation
  - o Proposer's detailed design and technical support data to confirm the performance predictions as represented in the proposal
  - Program enhancements offered by the proposer
  - o Proposer's approach to reducing air emissions, and wear and tear on the City's streets
  - o Proposer's approach to high quality customer service and overall system design and integration of the separate elements of the system
  - o Demonstrated technical feasibility of equipment
  - The required plans in accordance with the RFP (transition, collection operations, processing, public education, customer service, equipment maintenance, etc.)
  - Ability to meet implementation schedule
  - Environmental Stewardship (All environmental management policies and activities related to the proposed activities should be described, including the use of alternative fuel vehicles, use of recycled products throughout operations, internal waste reduction and reuse protocol, water and resource conservation activities within facilities (design, construction and operation), and use of non-toxic products when possible
  - Commitment to Employee and Public Safety
- **Experience and Performance** The experience of each proposer may be evaluated to determine the relative ability of each proposer to implement the program elements described in the RFP and to attain the City's objectives This could include
  - O Qualifications and structure of project management team, relationships between management team and corporate management, and internal controls
  - o Previous experience providing services to cities of similar size
  - o Successful operation of residential and commercial solid waste collection programs
  - o Implementation and administration of complex solid waste collection systems, including equipment selection and route design
  - Successful operation of recycling programs that achieve high participation levels and diversion rates
  - O Cost-effective processing and marketing of recyclable materials with demonstrated success in attaining highest and best uses for such materials
  - O Demonstrated expertise in implementing and maintaining customer service programs, including the development and use of performance measures and benchmarking
  - o Previous experience in successfully designing and implementing transition plans
  - o Experience in designing, implementing, and operating public education and information programs that promote high participation and diversion
  - O Demonstrated expertise in designing and using data management systems to assure accurate data collection, analysis and reporting
  - References
  - Litigation history

- Customer Service Criteria could include the Proposers' approach to implementing customer service programs, the plans as required in accordance with the RFP, continuity and timeliness of service, performance measures, and measurements of outreach effectiveness
- Financial Capacity Each proposal could be evaluated to assess the relative financial capacity and strength of the proposer. This will include an evaluation of financial statements, a financial review of each proposer, including a review of key financial ratios, and proposer's capacity and plans for responding to fluctuations in recyclable material markets and for making needed start-up investments in equipment, both of which should be specifically addressed in the Proposals
- Cost Cost evaluation is intended to provide an equitable basis for cost comparison between proposals and an evaluation of the effect of those costs on customer rates. All cost information to be used in this evaluation will be as stated in the proposal. The proposals will be reviewed to verify that the proposed costs are consistent with the activities described in the proposal and the proposer's work plans.

#### Task 4 Deliverables

- Draft evaluation criteria
- Recommendations on the evaluation team
- Summary memo on the Evaluation Process to be followed
- Two (2) meetings with City Staff

#### <u>Task 5 – Develop and Issue Request for Proposals Documents</u>

Level of effort ~22% of total project

#### Task 5 1 Develop RFP(s)

The Contractor will prepare an RFP package based on information generated from Phase I and previous tasks, as well as its experience working with the solid waste community. The RFP will include draft agreement(s) specifying the conditions of the agreement (e.g., collection service requirements, performance standards, insurance, and liability/indemnification requirements), and cost forms for proposers to complete RFP(s) may specify minimum requirements and qualifications and require contractors to submit work plans specifying how they will transition to new services, achieve diversion requirements, implement customer service programs, and promote public education activities. Separate sections of the RFP may include, for example

- Section 1 General introduction to the RFP documents
- Section 2 Available demographic and service account data
- Section 3 Current services and requested service requirements
- Section 4 Communication protocol for the contractors and the City, qualification requirements, and the required submittal format
- Section 5 Required work plans
- Section 6 Evaluation criteria and evaluation process
- Section 7 Proposal cost and service forms
- Section 8 Draft Agreement(s)

The Contractor suggests including CDs with response forms for the Proposers to complete as part of the submittal package. As an option, the City may wish to post the RFP on its web site in PDF

In our experience, the franchise agreement should be developed and issued as part of the RFP package. This significantly reduces the time and cost of negotiations, and contractually links the requested services.

to proposed costs as part of the evaluation process. The Contractor has previously followed this proven approach in our scope of services, and strongly recommends that the City use it given the project timeline

#### Task 5 2 Develop Draft Service Agreement(s)

The Contractor will prepare the draft service agreement(s) to be included in the RFP package. Proposers will be required to specify any exceptions and provide alternative language for any changes they propose as part of their proposal package.

In addition, proposers may not be allowed to make changes to the agreement after submitting proposals Service agreements will include, at a minimum, the following primary sections

- Definitions
- Representations and warranties
- Franchise term
- Scope of services (collection, processing, transfer disposal, etc.)
- Compensation
- Operating assets
- General requirements
- Financial record-keeping and reporting requirements
- Indemnity, insurance, and bond
- Breach, default, and remedies,
- AB 939 diversion requirements and indemnification, and Performance standards such as
  - Minimum customer service standards
  - Minimum waste diversion requirements
  - Vehicle emissions standards and requirements
  - Specifications for container size, color, and labeling
- Public education program requirements (e g , quarterly newsletter, annual campaigns, classroom presentations, etc )
- Collection and recycling services to City offices, facilities and events
- Time requirements for responses to customer calls regarding service complaints (i.e., missed collections, material spillage, and hydraulic leaks, etc.)
- Time requirements for responses to customer calls regarding billing complaints, new accounts, etc
- Time requirements for cart or bin exchanges
- Vehicle noise requirements
- Vehicle maintenance and replacement requirements
- Minimum insurance coverage requirements
- Collection frequency and method

The draft service agreement will establish the scope of services to be provided by the proposer and will specify performance standards. Based on the results of discussions in previous tasks, service agreement(s) and cost forms included in the RFP package may be structured to allow the City to evaluate cost proposals for various service options.

#### Task 5 3 Finalize the RFP Package(s)

The Contractor will incorporate input from the City, and will finalize the RFP package(s) for release

#### Task 5 4 Prepare Mailing List of Potential Proposers

The Contractor will prepare a list of potential service providers. After the list is final, the Contractor will provide a mailing list to the City in electronic format, or produce mailing labels as requested

In addition, the Contractor will assist the City in publicizing the availability of RFP package(s), and how potential proposers may obtain the RFP package(s) The Contractor will provide the City with a draft notice of the availability for release on City letterhead

#### Task 5 5 Conduct Mandatory Pre-Proposal Meeting(s) and Prepare RFP Addenda

As directed, the Contractor may assist the City in conducting mandatory pre-proposal meeting(s) with prospective proposers. The pre-proposal meeting will provide the opportunity for the City to review the RFP with prospective proposers and answer questions as appropriate. The Contractor will prepare written responses to questions raised before, during, and after the pre-proposal meeting (but before any deadline for submitting questions) for submittal to all parties at the meeting. In addition, the Contractor will prepare addenda to the RFP as necessary

#### Task 5 Deliverables

- Draft and final RFP(s) (including all the items discussed above) for review and comment by City Staff
- Draft and final service agreement(s) [to be included as part of RFP package(s)]
- Six (6) meetings with City Staff to review draft RFP package(s)
- Electronic copy of the RFP package (MS Word, MS Excel, and PDP
- Draft and final mailing list
- Draft and final notice of availability
- Electronic copy of final mailing list and notice of availability
- Agenda, sign in sheet, handouts for mandatory pre-proposal meeting(s)
- Participating the mandatory pre-proposal meeting(s)
- Preparing answers to written questions submitted prior to, during, or after the mandatory preproposal meeting
- Preparing written addenda that incorporate answers to questions submitted by attendees, and/or additional clarifications to the RFP package
- Electronic copy of the response to questions and/or clarification for the City to release as addenda to the RFP

#### Task 6 – Evaluation of Proposals

Level of effort ~ 20% of total project

#### Task 6 1 Initial Evaluation

The Contractor will assist the City's evaluation team with evaluating proposals received in response to the RFP(s), based on the evaluation criteria and evaluation process developed as part of Task 4 and will include several meetings with City Staff. The Contractor will prepare a summary of the proposals received, all necessary reference check forms evaluation forms, scoring forms, and will provide answers to City Staff on specific proposals or technical questions.

#### Task 6 2 Conduct Proposer Interviews

The Contractor will assist the City in conducting interviews with the most qualified proposers which may include preparing interview questions, scheduling the interviews, conducting the interviews, summarizing the results from the interviews, and as needed preparing follow-up questions to the companies invited to the interviews and/or arranging for the City to conduct site evaluations at the Proposers' facilities/operation/corporation yards

#### Task 63 Complete Evaluation Process

The Contractor will assist the City in completing the evaluation process by incorporating additional City requested information submitted by the proposers, providing additional scoring sheets to be completed by the evaluation team, and compiling the scoring results. The Contractor will then prepare a summary of the proposal process, proposals received, the evaluation process, and the results and recommendations for proposal ranking.

#### Task 6 4 Council Session on RFP Results

The Contractor will assist City Staff in presenting the results and/or recommendations of the RFP process to City Council This may include assisting City Staff prepare staff reports and presentation materials

#### Task 6 Deliverables

- Reviewing and summarizing the proposals received
- Preparing all necessary forms for the evaluation team
- Conducting reference checks on the proposals
- Participating at evaluation team meetings
- Tallying the scores of the evaluation team members
- Questions to be submitted to proposers prior to the interviews
- Agenda, sign in sheet, handouts for the interviews
- Scoring sheets for the interviews, as appropriate
- Conducting/participating at the interview sessions
- Preparing follow-up questions to proposers
- Meeting with City Staff and/or the evaluation team to complete the evaluation process and to complete the final RFP scoring
- Compiling final scores from the evaluation team
- Report, suitable for incorporation into a City Council report, on the results of the RFP process and recommendations for submittal and presentation to City Council

- Meeting with City Staff and/or the evaluation team to review the staff report and presentation materials
- Presentation materials summarizing the results of the RFP process and recommendations for presentation to City Council
- Two (2) presentations to City Council

#### Task 7 – Finalizing Service Agreements (s)

Level of effort 10% of total project

#### Task 7.1 Negotiation Support

The Contractor will participate in service agreement negotiations with the top ranked contractor(s), with a focus on clarifying the proposers' service and cost proposals, finalizing contractual language, and ensuring that the proposed collection rates are appropriate given the level of requested service

#### Task 7 2 Prepare Final Franchise Agreement(s)

The Contractor will revise service agreement(s) based on the results of the negotiation sessions, changes to the draft agreement through the issuance of addenda by the City, any final program options selected during the evaluation process, proposed rates, final work plans, exhibits, etc

#### Task 7.3 Council Session on Negotiation Results

The Contractor will present the results of the negotiation sessions and the final service agreement(s) to City Council for their consideration including preparing a report, suitable for incorporation into a City Council report, on the results of the negotiation sessions and supporting the recommendation to execute a service agreement with the selected service provider (s)

#### Task 7 Deliverables

- Preparing a listing of outstanding service, cost, and service agreement issues to be negotiated with the the proposer(s)
- Participating in negotiations with the top ranked proposer(s) Negotiations will focus on clarifying the contractors' service and cost proposals, finalizing contractual language, and to the extent necessary, clarifying the proposed collection and disposal rates
- Preparing the final service agreement for review by the City attorney for consistency and approval as to form
- Report detailing the results of the negotiation sessions
- Presenting the results of the final negotiations and the final service agreement(s) to the City Council for consideration

#### <u>Task 8 – Perform Additional Related Work/Contingency</u>

Level of effort ~ 10%

Additional work may be authorized under this contract as mutually agreed by City and Contractor If the City desires additional related work, the City will inform the Contractor of the parameters and deliverables for such work. The Contractor will respond with

- Timeline designating key milestones within the proposed implementation plan
- Assignment of personnel and/or subcontractors and the corresponding number of hours to

complete necessary task(s)

Budget for the work that will include the estimated cost for each task

The City will review the Contractor's submission and may authorize work for the task to proceed Upon written City authorization for additional work, the Contractor shall perform such services in a timely manner, within the budget and timeline specified in the assignment

#### Work Assignments

All work shall be performed on a task order, time and materials basis No billable work shall occur on this project outside an established task order

Estimated Project Schedule (subject to adjustment by mutual consent of Contactor and City)

The following is an initial schedule of major milestones for guiding the project. At the conclusion of Phase I (i.e., selection of a preferred Zero Waste System Design to be implemented), the Contractor will provide a more detailed schedule prior to the start of Phase II work tasks

Phase I & II Schedule — Major Milestones				
Task	Completion Date (Week of )			
Notice to Proceed	Sept 1, 2009			
PHASE I ZERO WASTE SYSTEM PLAN	NING			
Task 1 Initial ZWSDS Planning				
Task 1 1 Phase I Meetings	Scheduled as needed			
Task 1.2 Preparation of Background	Sept 18, 2009			
Document	G . 01 0000			
Task 1 3 Diversion Strategies	Sept 21, 2009			
Task 1 3 ZWSDS Planning	Oct 5, 2009			
Task 2 Develop and Evaluate Scenarios				
Task 2 1 Develop Scenario Modeling Tool	Nov 9, 2009			
Task 2 2 Analyze Scenario	Dec 7, 2009			
Task 2 3 Summary Memorandum	Dec 17, 2009			
PHASE II ZERO WASTE SYSTEM PRO	CUREMENT			
Task 3 Phase II Kick-Off Meeting and				
Confirm Program				
Recommendations				
City Council Approves Preferred Zero Waste System Design	Jan – March 2010			
Task 3 1 Phase II Kick-off Meeting	To be scheduled (Jan – March 2010)			
Task 3 2 Confirm Program	To be scheduled			
Recommendations and	(Feb – March 2010)			
Diversion Strategy	(100 March 2010)			
Task 4 Develop Evaluation Criteria	To be scheduled			
and Evaluation Process	(Feb - March 2010)			

Phase I & II Schedu	le — Major Milestones
---------------------	-----------------------

	Task	Completion Date (Week of )
Task 5 De	evelop and Issue Request for	
Pr	oposals Documents	
Task 5 1	Develop RFP	June 14, 2010
Task 5 2	Develop Draft Service	June 14, 2010
	Agreement(s)	
Task 5 3	Finalize the RFP Package	July 19, 2010
Task 5 4	Prepare Mailing List of	July 12, 2010
	Potential Proposers	
ISSUE R	FP PACKAGE	<b>AUGUST 2, 2010</b>
Task 5 5	Conduct Mandatory Pre-	August 30, 2010
	Proposal Meeting and Prepare	
	the RFP Addenda	
PROPOSAL	S DUE	SEPT 20, 2010
Task 6 Ev	valuation of Proposals	
Task 6 1	Initial Evaluation	Oct 18, 2010
Task 62	Conduct Proposer Interviews	Nov 15, 2010
Task 63	Complete Evaluation Process	January 2011
Task 6 4	Council Session on RFP	To be scheduled
	Results	(March 2011)
Task 7 Fi	nalize Service Agreements(s)	
Task 7 1	Negotiation Support	To be scheduled
		(April – June 2011)
Task 72	Prepare Final Service	To be scheduled
	Agreement(s)	(July – Sept 2011)
Task 73	Council Session on	To be scheduled
	Negotiation Results	(Nov – Dec 2011)
BEGIN N	NEW SERVICES	JAN 1 2013

#### Schedule B – PAYMENT SCHEDULE for R3 Consulting Group to Provide Zero Waste System Design Technical Assistance

All work shall be performed on a task order, time and materials basis based on the below billing schedule

#### **R3 Consulting Group**

Billing Rates and Charges January – December 2009

#### **Technical Services**

Principal	\$175 per hour
Project Manager	\$175 per hour
Practice Director	\$170 per hour
Senior Manager	\$155 per hour
Manager	\$150 per hour
Senior Associate	\$140 per hour
Associate II	\$120 per hour
Associate I	\$100 per hour
Administrative Support	\$70 per hour

#### **Reimbursable Costs**

Consultants/Subcontractors	cost
Lodging and meals	cost

Travel — Private or company car \$0.55 per mile

Travel — Other cost
Delivery and other expenses cost

#### **Environmental Science Associates**

Billing Rates and Charges January – December 2009

#### **Technical Services**

Director II	\$190 per hour
Senior Managing Associate	\$165 per hour
Managing Associate	\$150 per hour
Senior Associate	\$120 per hour

#### **Beyond Compliance**

Billing Rates and Charges January - December 2009

#### **Technical Services**

Principal Regulatory/Engineering Specialist	\$192 per hour
Senior Regulatory/Engineering Specialist	\$173 per hour
Staff Regulatory/Engineering Specialist	\$136 per hour

#### Schedule B – PAYMENT SCHEDULE for R3 Consulting Group to Provide Zero Waste System Design Technical Assistance

Regulatory/Engineering Specialist II	\$121 per hour
Regulatory/Engineering Specialist I	\$105 per hour
Specialist I	\$89 per hour
Administrative Assistant	\$63 per hour

#### **Bay Area Environmental Solution and Training**

Billing Rates and Charges January - December 2009

#### **Technical Services**

Principal	\$ 1	3	5	per	hour	

Senior Registered Environmental Health

Specialist \$115 per hour Clerical \$45 per hour

#### Reimbursable Costs

Mileage – applies to any work requiring Travel to locations outside of the project

area \$0.60/mile Materials Cost + 15%

#### Micro Services Plus

Billing Rates and Charges January – December 2009

#### **Technical Services**

Principal	\$100 per hour
Senior	\$75 per hour
Associate	\$50 per hour
Clerical	\$35 per hour

#### **Environmental Planning Consultants**

Billing Rates and Charges January – December 2009

#### **Technical Services**

Principal	\$160 per hour
Sr Solid Waste Associate	\$120 per hour
Solid Waste Specialist	\$100 per hour
Researcher	\$65 per hour
Technical/Office Support	\$45 per hour

#### Reimbursable Costs

Direct Expenses cost

Automobile Mileage US Treasury Rate

# Schedule B – PAYMENT SCHEDULE for R3 Consulting Group to Provide Zero Waste System Design Technical Assistance

#### Cascadia Consulting Group

Billing Rates and Charges January - December 2009

Principal (Charlie Scott)	\$190 per hour
Senior Manager (Steve Sherman)	\$150 per hour
Kurt Hulse	\$140 per hour
Shannon Sonnegan	\$70 per hour

No billable work shall occur on this project outside an established task order. Contractor shall bill City only for actual work performed (in conformance with any alternate allocations of hours among tasks and personnel agreed to and authorized by City), and actual authorized expenses incurred

#### **Payments**

Unless otherwise agreed in writing, fees will be billed monthly at the first of each month for the preceding month and will be payable within 30 days of the date of the invoice

#### Escalation

Fees will be escalated annually in accordance with the change in the Consumer Price Index





#### Public Works Agency Contract Services

# **City Administrator's Contract Summary**

То	Deanna Santana, City Administrator
Fror	n Vitaly Troyan Director
Date	2/21/12
Re	P275210 - Zero Waste System Design Modeling/Testing and Procurement Technical Assistance
Per	your request the following contract summary information is provided
Just	fication
Con inter	is a contract amendment increasing the total contract amount and extending the contract term with R3 sulting Group to provide consulting services to support design and procurement of a Zero Waste system inded to provide cost-effective and leading-edge waste reduction and recycling services, and move the toward its sustainability and waste reduction goals
1	PW A Project Manager Mark Gagliardi, Senior Recycling Specialist Extension 6262
2	Contractor or Consultant R3 Consulting Group
3	Contract Amount and Type \$500,000 - Professional Services
4	Funding Source(s) 1710 SC17-30682-P275210
5	Life of Contract September 1, 2009 through September 1, 2015
6	Detailed Description of Deliverables Phase I Modeling and testing Zero Waste system design options to identify a preferred option, and Phase II Supporting all aspects of the RFP procurement process to develop including developing specialized and technical RFP documents, proposal evaluation methodologies and tools, and complete contract documents
7	Implementing the preferred Zero Waste system design option by assisting staff in developing scopes of work for agreements for collection, processing, transfer, and disposal of discarded products and materials
8	Resolution Date and Number (2/7/2012) (Resolution #83698)
9	The parties indicated below have signed off on this contract
	City Attorney
	Agency Head

10 Time Sensitive? If yes provide the due date 3/30/2012

#### City Administrator Contract/Grant Authority Checklist

(Purchasing Ordinance OMC Chapter 2 04)

Higher Contract Authority (OMC §2 04 020 A)

If "NO" is indicated for all questions in the Type of Contract section of the Council has approved this contract expenditure in an Appropriation Resolution, the City Administrator's authority to award and execute this contract is \$100,000 for Procurement, Construction and Services (includes non-piofessional, professional, technical and scientific services) If "YES" is indicated for any of the questions in the Type of Limited Contract Authority (OMC §2 04 020 B) Contract section and Council has not approved this expenditure in an Appropriation Resolution, the City Administrator's authority to award and execute this contract is \$50,000 for Procurement, Construction, Non-professional Services \$15,000 for Professional, Technical or Scientific Services Loans, Development Agreements (e.g., Development and Disposition Agreements, Exclusive Negotiating Agreements, etc.), Real Estate Agreements (Leasing, Sales or Acquisition of Real Property) Ordinance does not establish any City Administrator authority to award or execute these types of agreements Such authority is contained in the Oakland Charter and separate legislation Pay-go Grant Authority (OMC §2 04 017) The City Administrator is authorized to make Pay-go grants on behalf of Council members to a non-City organization (e.g., a school or neighborhood association) in any amount, provided the grant will be used for purposes consistent with restrictions on the pay-go funding source Type of Contract (OMC §2 04 020 B 1) Check the applicable boxes This contract is not related to a program or project that is identified in the current CIP or operating budget NO (is in CIP/ Operating budget) YES (not in either budget)  $\boxtimes$ NO Is this contract for services or supplies related to affordable housing projects? YES Is this contract paid for, directly or indirectly, with Redevelopment Agency funds? YES  $\boxtimes$ NO Is this contract paid for, directly or indirectly, with voter-approved measure funds? YES  $\boxtimes$ NO Is this contract for the purchase of any technological, computer or computerized YES  $\boxtimes$ NO system services, software, equipment, hardware or products? Appropriation Resolution (OMC §2 04 020 B 3) This Contract was approved in Appropriation Resolution No 83698 C M S attached **YES** NO (Includes 1) description of material/service, 2) contract amount, 3) funding source, 4) estimated time for execution and completion of contract, 5) statement whether the program/project supported by contract is "new" or "previously existing") Competitive Award Process Request for Proposals or Bid The contractor or vendor was selected through a competitive process NO Alternatively, the competitive process (bidding or RFP/RFO) was waived in Resolution YES NO

Project Number and Name P275210 - Zero Waste System Design Modeling/Testing and Procurement Technical Assistance

Completed by Mark Gagliardi, Project Manager, on this 21st day of February 2012

Signature Mood Logs

No \_\_\_\_C M S, attached



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 12/5/2011

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES TLOW THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED PRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER

IMPORTANT If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT Marcelia Wachter	
McClatchy Insurance Agency	PHONE (A/C, No, Ext). (916) 488-4702 FAX (A/C, No, Ext). (916) 4	188-2336
License #0724020	ADDRESS marney@mcclatchyins com	
2410 Fair Oaks Blvd, Suite 140	PRODUCER CUSTOMERID # 00007156	
Sacramento CA 95825	INSURER(S) AFFORDING COVERAGE	NAIC#
INSURED	INSURER A Hartford Insurance Co	39090
	INSURER B Philadelphia Insurance Co	0128
R3 Consulting Group, Inc	INSURER C	
4811 Chippendale Dr , #708	INSURER D	
	INSURER E	
Sacramento CA 95841-2554	INSURER F	

COVERAGES CERTIFICATE NUMBER 2011-2012 Master Rev

**REVISION NUMBER** 

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED NOTWITHSTANDING ANY REQUIREMENT TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS EXCLUSIONS AND CONDITIONS OF SUCH POLICIES LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS

INSR LTR	TYPE OF INSURANCE	ADDL	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP	LIMITS	
	GENERAL LIABILITY	111211			1,,,,,,	111111111111111111111111111111111111111	EACH OCCURRENCE \$	2,000,000
	X COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence) \$	300,000
A	CLAIMS-MADE X OCCUR			57 SBA AT6312 SC	11/27/2011	11/27/2012	MED EXP (Any one person) \$	10,000
			}		- 1		PERSONAL & ADV INJURY \$	2,000,000
							GENERAL AGGREGATE \$	4,000,000
	GEN LAGGREGATE LIMIT APPLIES PER						PRODUCTS COMP/OP AGG \$	4,000,000
	X POLICY PRO- JECT LOC						\$	
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident) \$	2,000,000
	ANY AUTO			57 SBA AT6312 SC	11/27/2011	11/27/2012	BODILY INJURY (Per person) \$	
A	ALL OWNED AUTOS				72,21,2022		BODILY INJURY (Per accident) \$	
	X HIRED AUTOS						PROPERTY DAMAGE (Per accident) \$	
	X NON-OWNED AUTOS						\$	
							\$	
	UMBRELLA LIAB OCCUR						EACH OCCURRENCE \$	
	EXCESS LIAB CLAIMS-MADE						AGGREGATE \$	
	DEDUCTIBLE						\$	
L	RETENTION \$						\$	
Α	WORKERS COMPENSATION AND EMPLOYERS LIABILITY Y/N						X TORY LIMITS OTH-	
	ANY PROPRIETOR/PARTNER/EXECUTIVE	N/A					E L EACH ACCIDENT \$	1,000,000
	(Mandatory In NH)			57 WBC NP9192 06	7/1/2011	7/1/2012	E.L. DISEASE EA EMPLOYEE \$	1,000,000
-	If yes describe under DESCRIPTION OF OPERATIONS below				10/15/0555	40/45/00==	EL DISEASE POLICY LIMIT \$	1,000,000
В	Professional Liability			PHSD687685	12/15/2011	12/15/2012	\$2 000 000	Annual Agg
	\$5,000 Deductible						\$2 000 000	Each Claim

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101 Additional Remarks Schedule If more space is required)

Re Consulting Service - Zero Waste Plan Ten days notice of cancellation applies for non-payment of premium

**CERTIFICATE HOLDER** 

CANCELLATION

City of Oakland
Mark Gagliardi-Contracts Admin Division
250 Frank H Ogawa Plaza
Suite 3341
Oakland, CA 94612

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS

**AUTHORIZED REPRESENTATIVE** 

Mainey Workt

57 SBA AT6312 SC

#### THIS ENDORSEMENT CHANGES THE POLICY, PLEASE READ IT CAREFULLY

#### ADDITIONAL INSURED-DESIGNATED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following

#### COMMERCIAL GENERAL LIABILITY COVERAGE PART

#### **SCHEDULE**

NAME OF PERSON OR ORGANIZATION
City of Oakland, its Councilmembers, directors, officers, agents and employees
250 Frank H Ogawa Plaza, Ste 3341
Oakland, CA 94612

Re Consulting Services - Zero Waste Plan

If no entry appears above, information required to complete this endorsement will be shown in the Declarations as applicable to this endorsement)

WHIO IS AN INSURED (Section 11) is amended to include as an insured the person or organization shown in the Schedule as an insured but only with respect to liability arising out of your operations or premises owned by or rented to you

THIS DOCUMENT HAS A TRUE DOCUCHECK"\* WATERMARK AND VISIBLE FIBERS DISCERMBLE FROM BOTH SIDES

# **BUSINESS TAX CERTIFICATE** CITY OF OAKLAND

ACCOUNT NUMBER 28004065

The issuing of a Business Tax Certificate is for revenue purposes only. It does not relieve the taxpayer from the responsibility of complying with the requirements of any other agency of the City of Oakland and/or any other ordinance law or regulation of the State of California or any other governmental agency. The Business Tax Certificate expires on December 31st of each year. Per Section 85 04 190A. of the O.M.C. you are allowed a renewal grace period until March.

CERTIFICATE IS REQUIRE FOR EACH BUSINESS LOCATION AND IS NOT VALID FOR ANY OTHER

ADDRESS

**EXPIRATION DATE** 12/31/2012

A BUSINESS TAX

YOU MAY BE REQUIRED TO OBTAIN A VALID ZONING CLEARANCE TO OPERATE YOUR BUSINES LEGALLY RENTAL OF REAL PROPERTY IS EXCLUDED FROM ZONINK

1st the following year

R3 CONSULTING GROUP

4811 CHIPPENDALE DR STE 708

BUSINESS LOCATION

SACRAMENTO, CA 95841-2554

ш BUSINESS TYPE

Professional/Semi Professional

4811 CHIPPENDALE DR STE 708 R3 CONSULTING GROUP MAILING ADDRESS

NAME

SACRAMENTO CA, 95841 2554

ABOVE THIS LINE TO BI CONSPICUOUSLY POSTEI PUBLIC INFORMATION

THIS DOCUMENT IS ALTERATION PROTECTED AND REFLECTS FLUORESCENT FIBERS UNDER UY LIGHT

# Form W-9 (Rev. January 2011)

(Rev January 2011)
Department of the Treasury
Internal Revenue Service

## Request for Taxpayer Identification Number and Certification

Give Form to the requester Do not send to the IRS

111101	a navone danne	
	Name (as shown on your income tax return)  R3 (ONSINHING Group)	
9	Business name/disregarded entity name if different from above	
	)	
1	Check appropriate box for federal tax	
<b>a</b> , (	classification (required) Individual/sole proprietor C Corporation S Corporation Partnership Trust/estate	
Print or type	☐ Limited liability company Enter the tax classification (C=C corporation S=S corporation P=partnership) ►	!
Prin	☐ Other (see instructions) ►	
4	Address (number street and apt or suite no ) Requester's name and address (optional)	_
ů	4811 Chippendale Dr, Suite 708	
ď	Sacramento CA 95841	
	List account number(s) here (optional)	_
R	Taxpayer Identification Number (TIN)	_
	your TIN in the appropriate box. The TIN provided must match the name given on the Name line. Social security number	
	oid backup withholding. For individuals, this is your social security number (SSN). However, for a	٦
	ent alien sole proprietor or disregarded entity see the Part I instructions on page 3. For other	
	n page 3	
Note	If the account is in more than one name see the chart on page 4 for guidelines on whose	
	per to enter	
	35 - 10300 4	
$\mathbb{R}^{\epsilon}$	t II Certification	_
Und	r penalties of perjury   certify that	
1 T	e number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me) and	
S	m not subject to backup withholding because (a) I am exempt from backup withholding or (b) I have not been notified by the Internal Revenue prvice (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends or (c) the IRS has notified me that I are longer subject to backup withholding and	n
3	m a U S citizen or other U S person (defined below)	
Cerl	fication instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding	
beca	use you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage st paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and	
gene	ally payments other than interest and dividends you are not required to sign the certification, but you must provide your correct TIN. See the	
	ctions on page 4	_
Sıgı Her		_
	H	

#### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted

#### **Purpose of Form**

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report for example income paid to you real estate transactions mortgage interest you paid acquisition or abandonment of secured property cancellation of debt or contributions you made to an IRA

Use Form W 9 only if you are a U S person (including a resident alien) to provide your correct TIN to the person requesting it (the requester) and when applicable to

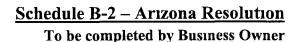
- 1 Certify that the TiN you are giving is correct (or you are waiting for a number to be issued)
- 2 Certify that you are not subject to backup withholding or
- 3 Claim exemption from backup withholding if you are a U S exempt payee. If applicable you are also certifying that as a U S person your allocable share of any partnership income from a U S trade or business is not subject to the withholding tax on foreign partners, share of effectively connected income.

Note If a requester gives you a form other than Form W-9 to request your TIN you must use the requester s form if it is substantially similar to this Form W 9

**Definition of a U S person** For federal tax purposes you are considered a U S person if you are

- An individual who is a U.S. citizen or U.S. resident alien
- A partnership corporation company or association created or organized in the United States or under the laws of the United States
- \* An estate (other than a foreign estate) or
- A domestic trust (as defined in Regulations section 301 7701-7)

Special rules for partnerships Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners share of income from such business Further in certain cases where a Form W 9 has not been received a partnership is required to presume that a partner is a foreign person and pay the withholding tax. Therefore if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income





#### Declaration of Compliance with the Arizona Resolution #82727

(1) Bus	iness Name R3 Consulting Group	
(2) Bus	iness Contact Person (Name/Title) Richard Tagore-Er	win - Principal
(3) Bus	iness Contact Person (Phone/E-mail 916-576-0306/rte	erwin@r3cgi com
(4) Bus	iness Headquarters Address 4811 Chippendale Drive S	Suite 708 Sacramento,CA 95841
( /	sting contracts with the City? ✓Yes ☐No If Yes Eystem Design Modeling/Testing and Procurement To	• •
City of C	Dakland	
	above named company is currently responding to the Title Zero Waste System Design Modeling/Testing and Project Number P275210  Name of City Contact/Project Manager/Agency/Department of Page 1910-238-6262	Procurement Technical Assistance
•	I declare under penalty of perjury that my company 1 (Business Owner)	s <u>NOT</u> headquartered in Arizona  Date 5/5/12
	* I declare under penalty of perjury that my company proposal/bid should be considered because	/ <u>is</u> headquartered in Arizona and my
(Please use	e attachments if additional space is needed)	
	(Business Owner)	

<sup>\*</sup> Excerpt (Resolution #82727) RESOLVED That unless and until Arizona rescinds SB 1070 the City of Oakland urges City departments (1) to the extend where practicable and in instances where there is no significant additional cost to the city or conflict with law to refrain from entering into any new or amended contracts to purchase goods or services from any company that is headquartered in Arizona (2) to not send City officials or employees to conferences in Arizona and (3) to review existing contracts for the purchase of goods and services with companies headquartered in Arizona and explore opportunities to discontinue those contracts consistent with the terms of those contracts and principles of fiscal responsibility—and



## Schedule U "COMPLIANCE COMMITMENT AGREEMENT"

I have read the City of Oakland and Redevelopment Agency Local/Small Local Business Enterprise Program (L/SLBE) and that for the pertinent project, I have achieved the requirement of 20% L/SLBE participation, of which at minimum 10% has been allotted to Local Business Enterprises (LBE), and 10% has been allotted to Small Local Business Enterprises (SLBE), and that 20% of the total trucking dollars have been allotted to certified Oakland Local Truckers (trucking dollars applicable only to construction services projects) In the event that these requirements have not been achieved, I understand that my bid will be deemed non responsive

As prime contractor for this project, I agree to use the City of Oakland's electronic payroll system to input ALL certified payrolls reports including all tiers of subcontractors for this project (certified payroll applicable only to construction services projects)

As prime, I agree to submit with the final payment request, a completed "Exit Report and Affidavit form" The Exit Report and Affidavit Form is located on the City's website at http://cces.oaklandnet.com/cceshome/

# Schedule V "AFFIDAVIT OF NON-DISCIPLINARY OR INVESTIGATORY ACTION"

I certify that the Equal Employment Opportunity Commission (EEOC), Department of Fair Employment & Housing (DFEH) or the Office of Federal Contract Compliance Programs (OFCCP) has not taken disciplinary or investigatory action against the Firm—If such action has been taken, attached hereto is a detailed explanation of the reason for such action, the party instituting such action and the status or outcome of such action

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge

By signing and submitting this form the prospective primary participant's authorized representative hereby obligates the proposer(s) to the Schedule C-1, Schedule P, Schedule U and Schedule V's stated conditions

3-8-12 Date			Signature of Authorized Representative
R3 CONSIN Company Name	Iting Gr	oup, Inc	Richard Tagore-Erwin Type or Print Name
4811 Chipper Address	rdale Dr. S	Suite 708	Principal Type or Print Title
Sacvo-mento City	<u></u>	95841 Zip	916-5760306 Phone/Email



# Schedule C 1 "DECLARATION OF COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT"

(To be completed by the prime)

The Americans with Disabilities Act (ADA) requires that private organizations serving the public make their goods, services and facilities accessible to people with disabilities Furthermore, the City of Oakland requires that all of its Contractors comply with their ADA obligations and verify such compliance by signing this Declaration of Compliance

I certify that I will comply with the Americans with Disabilities Act by

- A Adopting policies, practices and procedures that ensure non-discrimination and equal access to Contractor's goods, services and facilities for people with disabilities,
- B Providing goods, services and facilities to individuals with disabilities in an integrated setting, except when separate programs are required to ensure equal access,
- C Making reasonable modifications in programs, activities and services when necessary to ensure equal access to individuals with disabilities, unless fundamental alteration in the nature of the Contractor's program would result,
- D Removing architectural barriers in existing facilities or providing alternative means of delivering goods and services when removal of barriers is cost-prohibitive,
- E Furnishing auxiliary aids to ensure equally effective communication with persons with disabilities, and
- F If contractor provides transportation to the public, by providing equivalent accessible transportation to people with disabilities

# Schedule P "NUCLEAR FREE ZONE DISCLOSURE FORM"

#### I certify that

- A) Neither this Business Entity nor any of its subsidiaries, affiliates or agents engages in nuclear weapons work or anticipates entering into such work for the duration of its contract(s) with the City of Oakland, and
- B) The appropriate individuals of authority are cognizant of their responsibility to notify the Office of Finance of the City of Oakland if the Business Entity or any of its subsidiaries, affiliates or agents subsequently engages in nuclear weapons work



DEPARTMENT OF CONTRACTING AND PURCHASING Social Equity Division Phone 510 238 3970 Fax 510 238 3363

# SCHEDULE DOWNERSHIP, ETHNICITY and GENDER QUESTIONNAIRE

Part I OWNERSHIP& ETHNICITY of PRIME	<b>LY of PRIME</b>							
Firm or Individual Name K3 CONSulting Grow	3 Consulting 6	guorie			Phone (916) 576-0306	6)57	20-07	506
Street Address 4811 Chippendale # 708 City Sacraments State CVL ZIP 95841	sendale #708City S	acrame	ut State $C$	14 ZIP 95841		1D# 33	3 10300	1
City of Oakland Business License Number_	e Number	_ Completed by	by		Phone if c	Phone if different from above	m above	
(Please check one and explain below)	elow) ər		XCorporation,				1	
☐ Partnership, General or Limited_		Names of Partners	Ø		1			I
☐ Joint Venture, Names of Participants	cipants					***		
Ownership Interests	Ethnicity	African American	American Indian/ Alaskan Native	Asian or Pacific Islander	Caucasian	Filipino	Hispanic	Other
All Owners Iffust be listed in this information	Number of Owners				3			
	% Of Total Ownership				35 33%			
	Women				ф			
	Joint Venture Ownership				0			
;								
Part II CERTIFICATIONS	☐ Minority-owned Business Enterprise (MBE)?	s Enterprise	(MBE)? Cert #_	#1		Expiration Date	Date	
Please attach a copy of the certification letter or provide the	☐ Woman-Owned Business Enterprise (WBE)	ss Enterpris		#		<b>Expiration Date</b>	Date	
certification number and expiration	☐ Disadvantaged Business Enterprise (DBE)	s Enterprise	(DBE) Cert #	#1		<b>Expiration Date</b>	Date	
date	☐ Oakland Certified Local Business Enterprise	Business E	nterprise Cert #_	#1	,	Expiration Date	Date	
	□ Other		Cert #	#1		Expiration Date	Date	

### Part III Ethnicity and Gender of Employees

				1	Majo			-			Female			
Employment Category	Total Employees	Oakland Residents	пвотчет Апетигал	American Indian/Alaskan Native	Asian/ Pacific Islander	Caucasian	Hispanic	Other	African American	American Indian/ Alaskan Mative	Asian/ Pacific Islander	Саисазіап	Hispanic	Other
Project Management						3								
Professional						4						c		
Technical														
Clerical				i de la companya de l								<b>A</b>		
Trades														

provisions of Executive Order No 11246 (as amended by Executive Order No 11375) I certify that I/we shall not discriminate against any employee or applicant for employment orientation national origin, age, disability, Acquired Immune Deficiency Syndrome (AIDS) AIDS related complex or any other arbitrary basis and shall insure compliance with all AFFIRMATIVE ACTION INFORMATION I certify that I/we shall not discriminate against any employee or applicant for employment because of race, color, creed, sex, sexual because they are disabled veteran of the Viet Nam era and shall insure compliance with all provisions of 41CFR60-250 4 where applicable

Date\_\_\_\_ I declare under penalty of perjury that the foregoing is true and correct Signature Title YNDCIPAL Print Name Kichard Tagore Endin Please be advised that the ethnicity and gender information contained in this Schedule D will be used for reporting and tracking purposes ONLY

(Revised as of 6/06)

SCHEDULE E

PROJECT CONSULTANT TEAM LISTING

To be completed by prime consultants only

2 5 The consultant herewith must list all subconsultants regardless of tier and their respective

	** Gender						 	 	 	
45	* Ethnicity					 1. V V	 		 	
2	Small Local (SLBE)			X		 		 	 	
	Local (LBE)		X	×		 		 		
<u> </u>	Subcontractor					 				
4ng Gra	Dollar Amount	a 300 00c #	\$100,000	2100 000	,					
3 Consul	% of Project Work	60%	20 %	20 %						
Company Name K5 CONSWHING GIRUGISTANS Signed	Phone Number	916 576 0306	415 896-5900	016P-32E		,				
shall be and check	Address and City	4811 Chuppendale Dr #708 Sacvarriento CA 95841	235 Bush St, #1700 San Francisco, CA 9410/	KIN St # 418						
percentages of the project work. No other subconsultants, other than those listed below is used without prior written approval by the City of Oakland. Provide all information listed the appropriate boxes. Firms must be certified with he City of Oakland in order to receive Local/Small Local Business Enterprise credits.	Company Name		ESA	Beyond Compliance care land	·					
percentages of the project work No other sub used without prior written approval by the City the appropriate boxes Firms must be certified Local/Small Local Business Enterprise credits	Type of Work	Consultag	Consulting	CINSWHAG	0					

Attach additional page(s) if necessary

Contractors are required to identify the ethnicity and gender of all listed firms majority owner. This information will be used for tracking purposes only \* (AA=African American) (Al=Asian Indian) (AP=Asian Pacific) (C=Caucasian) (H=Hispanic) (NA=Native American) (O=Other) (NL=Not Listed) \*\* (M = Male) (F = Female)



### Pending Dispute Disclosure Form

**Policy** – **All** entities are required to disclose pending disputes with the City of Oakland or Redevelopment Agency when they submit bids, proposals or applications for a City or Agency contract or transaction involving

- The purchase of products, construction, non-professional or professional services,
- Contracts with concessionaires, facility or program operators or managers,
- Contracts with project developers, including Disposition and Development Agreements, lease Disposition and Development Agreements and other participation agreements
- Loans and grants, or acquisition, sale, lease or other conveyance of real property, excluding licenses for rights of entry or use of city facilities for a term less than thirty (30) consecutive calendar days

**Disclosure is required** at the time bids, proposals or applications are due for any of the above-described contracts or transactions when an entity is responding to a competitive solicitation and at the commencement of negotiations when bids, proposals or applications are solicited by or submitted to the City in a non-bid or otherwise non-competitive process

The disclosure requirement applies to pending disputes on other City and Agency contracts or projects that (1) have resulted in a claim or lawsuit against the City of Oakland or Redevelopment Agency, (2) could result in a new claim or new lawsuit against the City of Oakland or Redevelopment Agency, or (3) could result in a cross-complaint or any other action to make the City of Oakland or Redevelopment Agency a party to an existing lawsuit "Claim" includes, but is not limited to, a pending administrative claim or a claim or demand for additional compensation

Entities required to disclose under this Disclosure Policy include (1) any principal owner or partner, (2) any business entity with principal owners or partners that are owners or partners in a business entity, or any affiliate of such a business entity, that is involved in a pending dispute against the City of Oakland or Oakland Redevelopment Agency

Failure to timely disclose pending disputes required by this policy may result in (1) a determination that a bid is non-responsive and non-responsible for price-based awards, or (2) non-consideration of a bid or proposal for a professional service contract or other qualification-based award. The City may elect to terminate contracts with entities that failed to timely disclose pending disputes and/or initiate debarment proceedings against such entities.

### Individuals, Businesses or other entities should respond below

1	Are you or your firm involved in a pending dispute or claim Against the City of Oakland or Oakland Redevelopment Agency?
	No Yes (check one)
2	If you answered "Yes", list existing and pending lawsuit(s) and claim(s) with the title and date of the contract, a brief description of the issues, officials or staff persons involved in the matter and the City or Agency department/division administering the contract
Co	ontract Title
Da	teOfficial(s), Staff person(s) involved
Ad	lministering Department/Division
Iss	ues
Co	ntract Title
	teOfficial(s), Staff person(s) involved
	ministering Department/Division
Issi	ues
	(check) Additional Disputes listed on Attachment
Ву	signing below, I certify that all representations and disclosures made herein are true, correct
and	complete
Sıg	nature
Pru	nt Name <u>Richard Tagore-Erwin</u>
Γıtl	e Principal Date 3/8/19

Secretary of State

Administration

Elections Business Programs

Political Reform

Archives

Registries

### **Business Entities (BE)**

Online Services

Business Search Disclosure Search E-File Statements Processing Times

Main Page

Service Options

Name Availability

Forms Samples & Fees

Annual/Biennial Statements

Filing Tips

Information Requests (certificates copies & status reports)

Service of Process

FAQs

**Contact Information** 

Resources

Business Resources Tax Information Starting A Business International Business Relations Program

Customer Alerts

Business Identity Theft Misleading Business Solicitations

### **Business Entity Detail**

Data is updated weekly and is current as of Friday March 16 2012. It is not a complete or certified record of the entity

Entity Name	R3 CONSULTING GROUP INC
Entity Number	C2471133
Date Filed	10/21/2002
Status	ACTIVE
Jurisdiction	CALIFORNIA
Entity Address	4811 CHIPPENDALE DR STE 708
Entity City State Zip	SACRAMENTO CA 95841
Agent for Service of Process	RIC HUTCHINSON
Agen* Address	4811 CHIPPENDALE DR STE 708
Agent City State Zip	SACRAMENTO CA 95841

<sup>\*</sup> Indicates the information is not contained in the California Secretary of State's database

If the status of the corporation is Surrender the agent for service of process is automatically revoked Please refer to California Corporations Code **section 2114** for information relating to service upon corporations that have surrendered

For information on checking or reserving a name refer to Name\_Availability

For information on ordering certificates copies of documents and/or status reports or to request a more extensive search refer to **Information Requests** 

For help with searching an entity name refer to Search Tips

For descriptions of the various fields and status types refer to Field Descriptions and Status Definitions

Modify Search New Search Printer Friendly Back to Search Results

Privacy Statement | Free Document Readers

Copyright © 2012 California Secretary of State



### SCHEDULE M OAKLAND INDEPENDENT CONTRACTOR QUESTIONNAIRE TO BE COMPLETED BY PROPOSED CONTRACTOR

FOR CITY USE ONLY		
Based upon a review of this questionnaire and any other factors I have cited below, I have determined that the (is not) an independent contractor	is person (i	s)
Date City Attorney/ Deputy City Attorney/		
PART A INDEPENDENT CONTRACTOR QUESTIONNAIRE TO BE COMPLETED BY CONTRACTOR	PROPOSE	D
Name of Contractor R3 Consulting Group SSN or Corporate Taxpayer ID No of Contractor 33-1030017		
Please answer questions yes or no whenever possible. When a more extensive explanation is there is no space on this form, please attach a separate sheet.  The word contract refers to the agreement the City is contemplating entering into with you NOTE CORPORATIONS MUST PROVIDE THE CORPORATE FEDERAL TAXPAYER NUMB SPACE ABOVE AND ATTACH A CALIFORNIA SECRETARY OF STATE BUSINESS REGISTRATIO (FROM WEBSITE) SHOWING "ACTIVE" STATUS CORPORATIONS ARE NOT REQUIRED TO COMPREMAINDER OF THIS FORM, BUT A CORPORATE REPRESENTATIVE MUST SIGN	BER IN THI N RECORI	E D
	Yes	No
Have you performed services for the City in any year(s) prior to 200? If yes please indicate which years		
Have you received any training, guidance, or direction from the City as to how the City expects the ob (for which your services are contemplated) to be done if yes, please describe what you are expecting (or have received) in the way of training or direction		
Will your services under the contract be performed on City property? If no please describe where the services are to be performed		
Do you expect to devote any full days (6 or more hours) or full weeks (30 or more hours) towards performing the services under the contract? If yes, please indicate approximately how many full days and/or full weeks you expect to devote during the life of the contract		
Are there any set or fixed hours or days of the week during which the City is expecting you to perform services under the contract? If yes, please indicate the days and hours during which you will be performing services		•



### SCHEDULE M MARIAND INDEPENDENT CONTRACTOR QUESTIONNAIRE TO BE COMPLETED BY PROPOSED CONTRACTOR

	Yes	No
6 Please provide the date on which you expect to complete your services under the contract (dd/mm/yy)		
7 In order to perform services under the contract do you intend to provide your own supplies or equipment? If yes briefly describe the equipment/supplies		
8 If your response to No 7 is yes has the City promised to or will you be expecting the City to reimburse you in any way for the cost of the supplies or equipment?		
9 Other than the above referenced supplies and equipment do you anticipate incurring any unreimbursable out of pocket expenses in the performance of the contract with the City? If yes please describe		
10 Do you have federal and state employer identification numbers? If so please provide these numbers		-
11 <u>Within the past two years</u> have you performed the same type services (as called for in the contract) for any client or customer <u>other than</u> the City? If yes please identify the client or customer and briefly describe the services performed		
Do you <u>currently</u> have clients or customers other than the City for whom you are or will perform services during the duration of the contract? If yes please identify client or customer by name and briefly describe the nature of services performed		
in the past two years have you notified any insurance company in conjunction with obtaining a business related insurance policy that you are self-employed? If yes, please indicate the insurance company and the nature of the business related policy		
Do you have your own employees to help you perform the services called for by your contract?  (Do not refer to independent contractors you may use to assist you)		
15 Within the <u>past two years</u> have you been the <u>employee</u> of any employer (received a W-2)? If yes state the employer(s), the date(s) of employment, and the nature of the services performed		
Do you have an office or business address other than your own home address a City of Oakland office or your employer's business address? If yes, please state the address		<del></del>
		·
17 With regard to the following, please indicate whether you have		
a an existing business letterhead? (please attach)		

With regard to the following, please indicate whether you have	Yes	No
a an existing business letterhead? (please attach)		
b an existing business phone number other than your home number?		
(please indicate #)		
c filed for a fictitious business name? If yes, please attach a certified		
d done public advertising for your business? If yes, please attach the		
ad copy or briefly describe your advertising efforts		
18 If you have answered parts or all of No 17 with "Yes," are the services		
represented in your answers the same type of services you will be performing for the City?		
Do you have a license from any governmental agency to perform the services under the contract? If yes, please state the type of license and name of the licensing agency		
Please describe the extent of any personal financial investment you have made in order to be self employed. You may either choose to indicate the actual dollar amount of investment or, without disclosing any dollar amount, briefly describe any purchases, leases or other types of financial commitments made by you for self employment purposes.		
I VERIFY THAT THE RESPONSES ABOVE ARE TRUE AND CORRECT		
I VERIFY THAT THE RESPONSES ABOVE ARE TRUE AND CORRECT  Ontractor		
3/8/12		
Date  Oontractor  PLEASE INDICATE WHETHER YOU OBJECT IF THE CITY DECIDES TO A SHORT TIME CONTRACT EMPLOYEE RATHER THAN AN INDEPENDENT		
Date  Oontractor  PLEASE INDICATE WHETHER YOU OBJECT IF THE CITY DECIDES TO A SHORT TIME CONTRACT EMPLOYEE RATHER THAN AN INDEPENDENT		
Date  Oontractor  PLEASE INDICATE WHETHER YOU OBJECT IF THE CITY DECIDES TO A SHORT TIME CONTRACT EMPLOYEE RATHER THAN AN INDEPENDENT		
Date  Oontractor  PLEASE INDICATE WHETHER YOU OBJECT IF THE CITY DECIDES TO A SHORT TIME CONTRACT EMPLOYEE RATHER THAN AN INDEPENDENT		
Date  Oontractor  PLEASE INDICATE WHETHER YOU OBJECT IF THE CITY DECIDES TO A SHORT TIME CONTRACT EMPLOYEE RATHER THAN AN INDEPENDENT		
Date  Oontractor  PLEASE INDICATE WHETHER YOU OBJECT IF THE CITY DECIDES TO A SHORT TIME CONTRACT EMPLOYEE RATHER THAN AN INDEPENDENT		

### PART B INDEPENDENT CONTRACTOR QUESTIONNAIRE TO BE COMPLETED BY REQUESTING DEPARTMENT

Contracting Dept of Agency Public Works Agency
Dept or Agency Liaison Mark Gagliaidi (Ext 6262)
Name of Contractor R3 Consulting Group
Contractor EIN or SSN

To be completed by the City Department or Agency, and attached in completed form with Part A (completed by the Contractor) and submitted for written approval to the City Attorney <u>before</u> submission of contract

- Briefly describe the work to be performed by the Contractor R3 Consulting Group will continue to provide consulting services to support design and procurement of a Zero Waste system intended to provide cost-effective and leading-edge waste reduction and recycling services, R3 will support all aspects of the RFP procurement process including developing specialized and technical RFP documents, proposal evaluation methodologies and tools, and complete contract documents
- Will this contract require the Contractor to personally perform all services or will the Contractor have the option of assigning duties to his or her own employees or assistants? The Contractor has the option of assigning duties to his or her subcontractors
- Do you intend to give the Contractor instructions on how to do the work under the contract? <u>Staff</u> meets regularly with the contractor to discuss various aspects of the procurement process for the Zero Waste system
- 4 Briefly describe the extent to which you are planning to supervise or oversee the work of the Contractor Staff reviews and provides input to the RFP procuremnt and contract documents developed by the contractor
- Will the work of the Contractor end because this is a finite project or will it end because there are not funds to support the continuation of the Contractor's work beyond a date certain? This is a five year contract. The contract term expires on 9/1/2015
- 6 Describe the extent to which the Contractor will work on or at City facilities or sites (rather than in the Contractor's own offices) Contractor will meet with staff The development of the RFP/contract documents will be performed at the contractor's office
- Are all services to be performed by the Contractor clearly distinguishable from the duties performed by any employee in any City of Oakland job classification? Yes
- 8 If your response to No 7 is "No", identify job classifications having material duties which are similar (Verify with OPRM if uncertain) N/A
- Will the Contractor be paid on an hourly basis? If yes, please state the amount per hour <u>Yes See Schedule B Payment Schedule for hourly rates</u>
- Will the Contractor be paid on a total project basis? And, if the Contractor will be paid on a

basis other than hourly or by total project basis, please describe No Contractor will be paid on hourly basis per attached Schedule B

- Over how long a period of time will services under this contract be performed? This is a five year contract that expires on September 1, 2015
- Will the services require the Contractor's full-time attention for any given day (6 or more hours) or given week (30 or more hours) during the duration of the contract? If yes, please indicate the approximate amount of time the RFP procurement process includes several tasks and the time spent on each task will vary based on the task
- Describe the extent to which the City is requiring the Contractor to perform the services on fixed days of the week or at fixed hours Contractor will be required to complete a task by a certain due date
- Will the Contractor be asked to keep hourly records and report time spent on the project by the hour or portions thereof? For billing purposes the contractor will be asked to provide hours needed to complete a certain task
- Will the Contractor be reimbursed or expect reimbursement for expenses incurred in the performance of this contract? Any reimbursement for services will be based on the hourly rates provided by the contractor in Schedule B Payment Schedule
- 16 Is the City expecting the Contractor to put in a minimum number of hours per week on the project? No
- Will the Contractor be expected to attend meetings scheduled by the City? If so, describe the type and frequency of meetings Contractor will attend meetings on as-needed basis based on the task
- 18 Is there is a reason why the City cannot or should not employ the person as a temporary civil-service-exempt employee? If there is such a reason briefly explain below The City should not employ the contractor as a temporary civil-service exempt employee because the work is not continuous. This contract expires on September 1, 2015

I VERIFY THAT THE ABOVE RESPONSES ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE

Man No Report Liaison February 21, 2012



### SCHEDULE N DECLARATION OF COMPLIANCE – LIVING WAGE ORDINANCE

(For use by all city agencies and departments for procurement, and professional services contracts)

To be completed by the prime and sub consultants (including CFARs)

The Oakland Living Wage Ordinance (the "Ordinance") Codified as Oakland Municipal Code provides that certain employers under contracts for the furnishing of services to or for the City that involve an expenditure equal to or greater than \$25,000 and certain recipients of City financial assistance that involve receipt of financial assistance equal to or greater than \$100,000 shall pay a prescribed minimum level of compensation to their employees for the time their employees work on City of Oakland contracts. The Redevelopment Agency of the City of Oakland adopted the City's Living Wage policy as its own policy Agency Resolution No. 98-13 C.M.S.

The contractor or city financial assistance recipient (CFAR) further agrees

To pay employees a wage no less than the minimum initial compensation of \$11 15 per hour with health benefits, as described in Section 3-C "Health Benefits" of the Ordinance, or otherwise \$12 82 per hour without benefits and to provide for the annual increase pursuant to Section 3-A 'Wages" of the Ordinance Effective, **July 1, 2011** the new rates will be \$11 35 with health benefits and \$13 05 without health benefits

- (a) To provide at least twelve compensated days off per year for sick leave, vacation or personal necessity at the employees request, and, at least ten additional days per year of uncompensated time off pursuant to Section 3- B "Compensated Days Off" of the Ordinance
- (b) Health benefits –Said full-time and part-time employees paid at the lower living wage rate shall be provided health benefits of at least \$1 62 per hour. Contractor shall provide proof that health benefits are in effect for those employees no later than 30 days after execution of the contract or receipt of City financial assistance.
- (c) To inform employees that he or she may be eligible for Earned Income Credit (EIC) and shall provide forms to apply for advance EIC payments to eligible employees. For further information you may visit <a href="http://www.irs.gov/individuals/article/0">http://www.irs.gov/individuals/article/0</a>, id=96406,00 <a href="http://www.irs.gov/indiduals/article/0">http://www.irs.gov/individuals/article/0</a>, id
- (d) To permit access to work sites for authorized City representatives to review the operation, payroll and related documents, and to provide certified copies of the relevant records upon request by the City and
- (e) Not to retaliate against any employee claiming non-compliance with the provisions of this Ordinance and to comply with federal law prohibiting retaliation for union organizing

The undersigned authorized representative hereby oblinenalty of perjury	gates the proposer to the above stated conditions under
P27-5210 Project Number Project Number Project Name Proje	System Planning  Signature of Authorized Representative  Richard Tagore-Erwin  Type or Print Name
City State Zip Area Code Phone Date	Pype or Print Title

### **Employment Questionnaire**

Please provide responses to the following questions

Item			
No	DESCRIPTION	RESPONSE	COMMENTS
1	*How many permanent employees are employed with your company? (If less than 5 employees stop here)	10	
2	How many of your permanent employees are paid above the Living Wage rate	10	
3	How many of your permanent employees are paid below the Living Wage rate	$\phi$	
4	Number of compensated days off per employee (Refer to item "a"" on the other side of the form for the correct number of compensated days off	10	
5	Number of trainees in your company?	Ø	
6	Number of employees who are under 21 years of age, employed by a nonprofit corporation for after school or summer employment for a period not longer than 90 days	ф	



## City of Oakland

Certificate of Compliance Equal Benefits Ordinance

is hereby awarded to

# R3 Consulting Group, inc.

For satisfying all requirements necessary for compliance with the Equal Benefits Ordinance

Shelley Dalehsburg
Sentor Contract Compliance Officer

 $-5|z_1|$ 



### CONTRACTOR ACKNOWLEDGEMENT OF CITY OF OAKLAND CAMPAIGN CONTRIBUTION LIMITS FOR CONSTRUCTION, PROFESSIONAL SERVICE & PROCUREMENT CONTRACTS

To be completed by City Representative pri	or to distribution to Contractor			
City Representative	Phone	Project Sp	ec No	-
Department(	Contract/Proposal Name			
This is an Original Revised Contractor name and any changed		al complete all th	at applies If	Revised complete
Contractor Name <u>R3 (MSU)</u> Street Address <u>4811 Chippan</u>	ting Group	Phone <u> </u>	<u>657603</u>	06
Street Address <u>4811 Chippenc</u>	lale Dr, #708	City Sacran	unto State CA	- zip <u>958</u> 4)
Type of Submission (check one) Bid	Proposal Qualification	Amendment		
Majority Owner (if any) A majority owner is	s a person or entity who owns mo	re than 50% of the co	ontracting firm or	entity
Individual or Business Name		Phone		_
Street Address		City	State	Zıp
The undersigned Contractor's Represent	ative acknowledges by his or he	er signature the follo	owing	
contractors doing busine	Reform Act limits campaign as with the City of Oakland Violators are subject to civil a	and the Oakland	Redevelopme	1
the Oakland Campaign F	nicipal Code Chapter 3 12, i Reform Act and certify that I/ period specified in the Act			
	ntribution restrictions also ap Municipal Code Chapter 3		sons affiliated	I with the contractor as
if there are any changes to the form with the City of Oakland	e information on this form during th	ne contribution restric	ted time period I	will file an amended
Signature		3,8,12 Date Puncipa		
Richard Tagor Print Name of Signer	e Ewin	Puncipa Position		
To be Completed by City of Oakland after co	mpletion of the form			
Date Received by City/	By	<del></del>		
Date Entered on Contractor Database	I I Bv			